

## TERMS USED IN FINANCIAL STATISTICAL REPORTS (FSRs)

**Total Member Months** - Number of members enrolled in each month. YTD is the sum of the individual month's membership.

### **Revenues:**

- **Premiums** – Capitation payments paid to MCOs (Managed Care Organization) by HHSC.
- **Delivery Supplemental Payments** – A one-time per pregnancy supplemental payment made by HHSC to STAR, CHIP MCOs.
- **Pharmacy Premiums** - Pharmacy capitation payments paid to MCOs by HHSC
- **Investment Income** – All interest and dividend income resulting from investment of funds received.
- **Other Revenue** – Any and all income generated from other sources.
- **Premium Taxes** – Premium taxes incurred by MCOs for premiums applicable to the reported period.
- **Maintenance Taxes** – Maintenance taxes incurred by MCOs for premiums applicable to the reported period.

### **Medical Expenses:**

- **Fee for Service** – Non-capitated payments for services rendered to the members.
- **Capitated Services** – Includes PCPs and Hospitals capitation payments which are amounts paid to providers that do not pay claims to other providers from the capitation payments and also the capitation paid to subcontractors in which the capitation is the funding source for paying claims for healthcare services performed in each Texas service area.
- **Net Reinsurance Cost** – Total reinsurance premiums paid by the MCO net of reinsurance recoveries.
- **IBNR Accrual** – Incurred But Not Reported (IBNR) accrual medical expenses are an estimate of the expected healthcare expenses incurred, but not paid, based on claims lag schedules and completion factors, as well as any counts of services rendered but not billed, e.g., pre-authorized hospital days.

**Administrative Expenses** – includes those expenses that are directly or indirectly in support of the Texas Medicaid/CHIP operations of the MCO. Administrative expenses include Salaries, Wages and other benefits, Payroll taxes, Utilities and Maintenance, Auditing and other consulting expenses etc.

**Performance Assessment** – Amount of at-risk premium recouped by HHSC for failure to meet the performance expectation for which the MCO is at risk.

**Quality Challenge Award** – Amount awarded to the MCO for superior clinical quality, service delivery, access to care or member satisfaction.

**Liquidated Damages** - Amount assessed by HHSC as penalty for non-compliance with contract requirements.

**HHSC FINANCIAL STATISTICAL REPORT (FSR)**

MCO name:	<b>Superior / Bankers / Centene</b>	Program:	<b>STAR</b>
State Fiscal Year:	<b>2016</b>	Service Area:	<b>Bexar/San Antonio</b>
Submission Date:	<b>6/30/2016</b>	Rptg Period End Date:	<b>5/31/2016</b>
Submission Type:	<b>Quarterly</b>		

Part 1: **Summary Income Statement**

HHSC Managed Care contract costs	Incurred Months:	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	YTD
1 Member Months		107,484	107,926	108,143	108,268	108,324	108,126	107,471	106,835	106,173	0	0	0	<b>968,750</b>
2 <b>Average Monthly Member Months</b>														<b>107,639</b>
<b>Revenues:</b>														
3 Medical Premiums		22,612,256	22,629,144	22,593,845	22,684,526	22,704,832	22,709,758	22,614,646	22,488,596	22,228,717	0	0	0	203,266,320
4 Delivery Supplemental Payments		2,234,348	1,907,689	2,022,019	2,136,350	1,982,820	1,956,687	1,888,089	1,842,357	1,950,154	0	0	0	17,920,513
5 Pharmacy Premiums		4,016,900	4,035,758	4,038,490	4,041,665	4,042,974	4,033,945	4,004,438	3,987,954	3,971,509	0	0	0	36,173,633
6 Investment Income		69,117	63,915	75,527	77,361	72,928	39,905	65,281	80,250	90,333				634,618
7 Health Insurance Providers Fee Reimbursement		9,279,633												9,279,633
8 Other Revenue		0	0	0	0	0	0	0	0	0				0
9 Total Gross Revenues		38,212,254	28,636,506	28,729,881	28,939,902	28,803,554	28,740,295	28,572,454	28,399,157	28,240,713	0	0	0	267,274,716
10 Health Insurance Providers Fee & Related Costs		9,117,239												9,117,239
11 Health Insurance Providers Fee (NAIP)		58,764	59,005	59,124	59,192	59,223	59,115	58,757	58,409	58,047				529,635
12 Premium Taxes		667,505	500,020	501,451	505,094	502,786	502,257	498,876	495,581	492,632				4,666,202
13 Maintenance Taxes		7,524	7,555	7,570	7,579	7,583	7,569	7,523	7,478	7,432				67,813
14 <b>Net Revenues</b>		<b>28,361,222</b>	<b>28,069,926</b>	<b>28,161,736</b>	<b>28,368,036</b>	<b>28,233,962</b>	<b>28,171,355</b>	<b>28,007,299</b>	<b>27,837,689</b>	<b>27,682,602</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>252,893,827</b>
<b>Medical Expenses:</b>														
15 Fee-For-Service		19,741,817	19,181,817	17,986,671	19,730,678	20,170,139	20,146,409	19,681,903	16,403,681	7,346,016	0	0	0	160,389,132
16 Capitated Services		980,153	984,184	986,163	987,302	971,424	969,648	963,774	958,071	952,134	0	0	0	8,752,852
17 Patient Centered Medical Home Services		0	0	0	0	0	0	0	0	0	0	0	0	0
18 Net Reinsurance cost		9,674	9,713	9,733	9,744	4,333	4,325	4,299	4,273	4,247	0	0	0	60,341
19 IBNR Accrual - Medical		49,464	332,526	312,908	1,119,937	987,261	843,803	1,872,498	3,868,964	13,557,688	0	0	0	22,945,049
20 Total Medical Expenses		20,781,108	20,508,240	19,295,474	21,847,662	22,133,157	21,964,185	22,522,474	21,234,989	21,860,085	0	0	0	192,147,374
21 Prescription Expenses (excluding PBM Admin)		3,488,275	3,575,793	3,383,570	3,545,825	3,767,796	3,611,184	3,848,619	3,657,679	3,579,429	0	0	0	32,458,171
22 <b>Total Medical and Prescription Expenses</b>		<b>24,269,383</b>	<b>24,084,033</b>	<b>22,679,044</b>	<b>25,393,487</b>	<b>25,900,953</b>	<b>25,575,369</b>	<b>26,371,093</b>	<b>24,892,668</b>	<b>25,439,514</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>224,605,545</b>
23 <b>Administrative Expenses</b>		<b>2,222,259</b>	<b>2,007,218</b>	<b>1,971,075</b>	<b>2,121,143</b>	<b>2,002,149</b>	<b>1,837,186</b>	<b>2,007,549</b>	<b>2,005,994</b>	<b>2,044,884</b>				<b>18,219,457</b>
24 <b>Total Expenses</b>		<b>26,491,643</b>	<b>26,091,250</b>	<b>24,650,120</b>	<b>27,514,630</b>	<b>27,903,102</b>	<b>27,412,555</b>	<b>28,378,643</b>	<b>26,898,662</b>	<b>27,484,398</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>242,825,003</b>
25 <b>Net Income Before Taxes</b>		<b>1,869,579</b>	<b>1,978,676</b>	<b>3,511,616</b>	<b>853,406</b>	<b>330,860</b>	<b>758,800</b>	<b>(371,344)</b>	<b>939,027</b>	<b>198,204</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10,068,824</b>
26 % Medical Exp to Net Revenues		73.3%	73.1%	68.5%	77.0%	78.4%	78.0%	80.4%	76.3%	79.0%	0.0%	0.0%	0.0%	76.0%
27 % Prescription Exp to Net Revenues		12.3%	12.7%	12.0%	12.5%	13.3%	12.8%	13.7%	13.1%	12.9%	0.0%	0.0%	0.0%	12.8%
28 % Total Medical and Prescription to Net Rev. (MLR)		85.6%	85.8%	80.5%	89.5%	91.7%	90.8%	94.2%	89.4%	91.9%	0.0%	0.0%	0.0%	88.8%
29 % Admin Exp to Net Revenues		7.8%	7.2%	7.0%	7.5%	7.1%	6.5%	7.2%	7.2%	7.4%	0.0%	0.0%	0.0%	7.2%
30 <b>% Net Income to Net Revenues</b>		<b>6.6%</b>	<b>7.0%</b>	<b>12.5%</b>	<b>3.0%</b>	<b>1.2%</b>	<b>2.7%</b>	<b>-1.3%</b>	<b>3.4%</b>	<b>0.7%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>4.0%</b>
31 % Adj. Admin to Net Revenues (excludes taxes and Prescription pass through)		9.1%	8.4%	8.2%	8.7%	8.3%	7.6%	8.4%	8.4%	8.6%	0.0%	0.0%	0.0%	8.4%
<b>Post-income items:</b>														
32 Performance Assessment														<b>0</b>

Note: Except where stated otherwise, reporting is on an incurred basis (that is, reported in the period corresponding to dates of service, rather than to date paid). All prior quarters' data must be updated to reflect the most recent revised IBNR estimates.