

## TERMS USED IN FINANCIAL STATISTICAL REPORTS (FSRs)

**Total Member Months** - Number of members enrolled in each month. YTD is the sum of the individual month's membership.

### **Revenues:**

- **Premiums** – Capitation payments paid to MCOs (Managed Care Organization) by HHSC.
- **Delivery Supplemental Payments** – A one-time per pregnancy supplemental payment made by HHSC to STAR, CHIP MCOs.
- **Pharmacy Premiums** - Pharmacy capitation payments paid to MCOs by HHSC
- **Investment Income** – All interest and dividend income resulting from investment of funds received.
- **Other Revenue** – Any and all income generated from other sources.
- **Premium Taxes** – Premium taxes incurred by MCOs for premiums applicable to the reported period.
- **Maintenance Taxes** – Maintenance taxes incurred by MCOs for premiums applicable to the reported period.

### **Medical Expenses:**

- **Fee for Service** – Non-capitated payments for services rendered to the members.
- **Capitated Services** – Includes PCPs and Hospitals capitation payments which are amounts paid to providers that do not pay claims to other providers from the capitation payments and also the capitation paid to subcontractors in which the capitation is the funding source for paying claims for healthcare services performed in each Texas service area.
- **Net Reinsurance Cost** – Total reinsurance premiums paid by the MCO net of reinsurance recoveries.
- **IBNR Accrual** – Incurred But Not Reported (IBNR) accrual medical expenses are an estimate of the expected healthcare expenses incurred, but not paid, based on claims lag schedules and completion factors, as well as any counts of services rendered but not billed, e.g., pre-authorized hospital days.

**Administrative Expenses** – includes those expenses that are directly or indirectly in support of the Texas Medicaid/CHIP operations of the MCO. Administrative expenses include Salaries, Wages and other benefits, Payroll taxes, Utilities and Maintenance, Auditing and other consulting expenses etc.

**Performance Assessment** – Amount of at-risk premium recouped by HHSC for failure to meet the performance expectation for which the MCO is at risk.

**Quality Challenge Award** – Amount awarded to the MCO for superior clinical quality, service delivery, access to care or member satisfaction.

**Liquidated Damages** - Amount assessed by HHSC as penalty for non-compliance with contract requirements.

**HHSC FINANCIAL STATISTICAL REPORT (FSR)**

MCO name:	<b>Superior / Bankers / Centene</b>	Program:	<b>CHIP</b>
State Fiscal Year:	<b>2016</b>	Service Area:	<b>Bexar/San Antonio</b>
Submission Date:	<b>6/30/2016</b>	Rptg Period End Date:	<b>5/31/2016</b>
Submission Type:	<b>Quarterly</b>		

Part 1: **Summary Income Statement**

HHSC Managed Care contract costs	Incurred Months:	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	YTD
1 Member Months		7,369	7,482	7,306	7,427	7,396	7,636	8,032	8,224	8,283	0	0	0	<b>69,155</b>
2 <b>Average Monthly Member Months</b>														<b>7,684</b>
<b>Revenues:</b>														
3 Medical Premiums		765,042	778,524	753,034	764,506	754,256	778,674	813,438	834,963	828,922	0	0	0	7,071,359
4 Delivery Supplemental Payments		6,200	3,100	9,300	3,100	6,200	3,100	0	0	3,100	0	0	0	34,100
5 Pharmacy Premiums		207,694	210,803	205,753	209,183	208,779	215,272	226,377	231,178	233,227	0	0	0	1,948,266
6 Investment Income		4,745	4,439	5,113	5,322	4,979	2,818	4,879	6,178	7,047				45,519
7 Health Insurance Providers Fee Reimbursement		344,073												344,073
8 Other Revenue		0	0	0	0	0	0	0	0	0				0
9 Total Gross Revenues		1,327,754	996,866	973,200	982,111	974,214	999,864	1,044,694	1,072,319	1,072,296	0	0	0	9,443,317
10 Health Insurance Providers Fee & Related Costs		338,052												338,052
11 Premium Taxes		23,153	17,367	16,942	17,094	16,962	17,448	18,197	18,657	18,642				164,461
12 Maintenance Taxes		516	524	511	520	518	535	562	576	580				4,841
13 <b>Net Revenues</b>		<b>966,034</b>	<b>978,975</b>	<b>955,747</b>	<b>964,497</b>	<b>956,735</b>	<b>981,881</b>	<b>1,025,935</b>	<b>1,053,086</b>	<b>1,053,074</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8,935,964</b>
<b>Medical Expenses:</b>														
14 Fee-For-Service		692,965	562,273	575,903	614,238	587,794	712,219	712,075	699,184	354,833	0	0	0	5,511,484
15 Capitated Services		46,514	47,184	46,287	47,087	46,420	47,937	50,598	51,762	52,504	0	0	0	436,293
16 Patient Centered Medical Home Services		0	0	0	0	0	0	0	0	0	0	0	0	0
17 Net Reinsurance Cost		663	673	658	668	296	305	321	329	331	0	0	0	4,245
18 IBNR Accrual - Medical		121	641	845	1,286	6,224	6,771	34,065	59,218	333,823	0	0	0	442,994
19 Total Medical Expenses		740,264	610,771	623,692	663,280	640,733	767,233	797,059	810,493	741,491	0	0	0	6,395,016
20 Prescription Expenses (excluding PBM Admin)		171,856	178,929	182,187	159,972	201,995	186,506	229,575	212,536	243,964	0	0	0	1,767,519
21 <b>Total Medical and Prescription Expenses</b>		<b>912,120</b>	<b>789,700</b>	<b>805,879</b>	<b>823,252</b>	<b>842,728</b>	<b>953,739</b>	<b>1,026,634</b>	<b>1,023,029</b>	<b>985,455</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8,162,535</b>
22 <b>Administrative Expenses</b>		<b>77,216</b>	<b>69,873</b>	<b>66,768</b>	<b>71,984</b>	<b>67,718</b>	<b>63,915</b>	<b>73,402</b>	<b>75,744</b>	<b>77,644</b>				<b>644,265</b>
23 <b>Total Expenses</b>		<b>989,337</b>	<b>859,573</b>	<b>872,647</b>	<b>895,235</b>	<b>910,446</b>	<b>1,017,654</b>	<b>1,100,036</b>	<b>1,098,773</b>	<b>1,063,099</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8,806,800</b>
24 <b>Net Income Before Taxes</b>		<b>(23,303)</b>	<b>119,402</b>	<b>83,100</b>	<b>69,262</b>	<b>46,289</b>	<b>(35,773)</b>	<b>(74,101)</b>	<b>(45,687)</b>	<b>(10,025)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>129,164</b>
25 % Medical Exp to Net Revenues		76.6%	62.4%	65.3%	68.8%	67.0%	78.1%	77.7%	77.0%	70.4%	0.0%	0.0%	0.0%	71.6%
26 % Prescription Exp to Net Revenues		17.8%	18.3%	19.1%	16.6%	21.1%	19.0%	22.4%	20.2%	23.2%	0.0%	0.0%	0.0%	19.8%
27 % Total Medical and Prescription to Net Rev. (MLR)		94.4%	80.7%	84.3%	85.4%	88.1%	97.1%	100.1%	97.1%	93.6%	0.0%	0.0%	0.0%	91.3%
28 % Admin Exp to Net Revenues		8.0%	7.1%	7.0%	7.5%	7.1%	6.5%	7.2%	7.2%	7.4%	0.0%	0.0%	0.0%	7.2%
29 <b>% Net Income to Net Revenues</b>		<b>-2.4%</b>	<b>12.2%</b>	<b>8.7%</b>	<b>7.2%</b>	<b>4.8%</b>	<b>-3.6%</b>	<b>-7.2%</b>	<b>-4.3%</b>	<b>-1.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>1.4%</b>
30 % Adj. Admin to Net Revenues (excludes taxes and Prescription pass-through)		10.2%	9.1%	8.9%	9.5%	9.1%	8.3%	9.2%	9.2%	9.5%	0.0%	0.0%	0.0%	9.2%
<b>Post-income items:</b>														
31 Performance Assessment														<b>0</b>

Note: Except where stated otherwise, reporting is on an incurred basis (that is, reported in the period corresponding to dates of service, rather than to date paid). All prior quarters' data must be updated to reflect the most recent revised IBNR estimates.