

Texas Health and Human Services Commission



CPC 2015 Cost Report Training

Housekeeping Items



- **Mid-Morning Break**
- **Hold Questions**
- **How to ask questions (the hand)**

Topics to be Covered

- **HHSC, DADS & DFPS**
- **Rate Analysis for LTSS Staff**
- **Communications**
- **ACRES Versus STAIRS**
- **Why are Cost Reports Important?**
- **How a Cost Becomes a Rate with Asides on Desk Reviews, Field Audits, Informal Reviews and Formal Appeals Requests**
- **Cost Report Training Requirements**
- **Cost Report Due Dates**
- **When to Complete a Cost Report**
- **How to Complete a Cost Report**

Topics to be Covered (cont.)

- **Miscellaneous but Important**
- **Unacceptable and Unauditable Cost Reports**
- **Vendor Hold**
- **Allowable and Unallowable Costs**
- **Insurance Costs**
- **Depreciation**
- **Related-Parties, Transactions & Compensation**
- **Rate Enhancement**
- **Website**
- **Lunch and Afternoon Update**

HHSC, DADS & DFPS



Rates for long term care programs are developed by Rate Analysis for Long Term Services and Supports (LTSS) at the Health and Humans Services Commission (HHSC).

HHSC, DADS & DFPS



Long Term Care programs are ADMINISTERED by the Department of Aging and Disability Services (DADS) and the Department of Family and Protective Services (DFPS – 24-Hour Residential Child Care only).

HHSC, DADS & DFPS



Rate Analysis staff work closely with staff at DADS and DFPS to coordinate program administration, service definitions, billing guidelines and rates.

Communications

E-Mail

firstname.lastname@hhsc.state.tx.us

LTSS Program contacts can be found at:

<http://www.hhsc.state.tx.us/rad/long-term-svcs/contacts.shtml>

General questions can be sent to:

costinformation@hhsc.state.tx.us

ACRES versus STAIRS

STAIRS is the web-based cost reporting system used to complete cost reports for CPC (CBA, PHC and CLASS), DAHS, ICF/IID, HCS / TxHmL, RC, NF and 24RCC.

Why are Cost Reports Important?

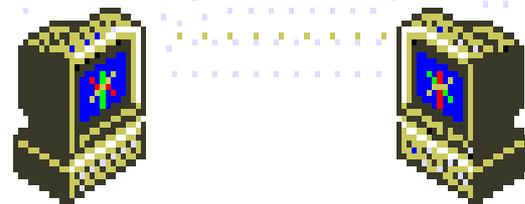
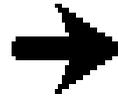


- Used to set rates
- Used to make appropriations requests
- Used to determine enhancement compliance
- Used to obtain cost information for special circumstances and projects

How a Cost Becomes a Rate



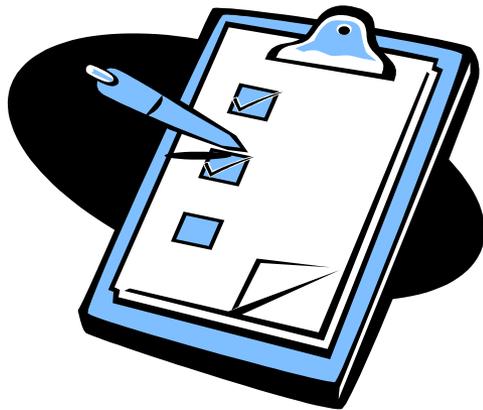
**Provider completes
Cost Report in
ACRES or STAIRS**



**The ACRES or
STAIRS file is
verified and all
necessary
documentation
provided by
Provider**



How a Cost Becomes a Rate



**Rate Analysis Edit
Check**



**HHSC
Desk Review or
Field Audit**



Aside - Desk Reviews & Field Audits

Verify that each cost report:

- **Correctly reports allowable and unallowable costs**
- **Follows Generally Accepted Accounting Principles (GAAP) except as otherwise specified**
- **Follows cost report instructions and rules**
- **Is supported by documentation**

Aside - Desk Reviews & Field Audits

- **Records must be accessible to HHSC Audit staff within 10 working days of notification**
- **When records are not in Texas, the provider must pay the costs for HHSC staff to travel and review records out of state**

Aside - Desk Reviews & Field Audits

HHSC sends notices regarding the exclusions and adjustments. These notices identify:

- **Items that have been adjusted**
- **The amount of each adjustment**
- **The reason for each adjustment**

How a Cost Becomes a Rate



**Rate Analysis
Post-Audit Data
Clean-Up**



**Informal Reviews /
Formal Appeals**

Aside - Informal Review Requests

- **Due within 30 days of notification**
- **Must include items in dispute, recommended resolution, supporting documentation**
- **Must be signed by individual legally responsible for the conduct of the DADS or DFPS-contracted provider or their legal representative**

Aside - Informal Review Requests

- **Hand delivery, U.S. mail, special mail delivery or email (with certain requirements) – NO faxes**

Aside - Formal Appeal Requests

- **Due within 15 days of notification**
- **Limited to issues and documentation from Informal Review**
- **Must be signed by individual legally responsible for the conduct of the DADS or DFPS-contracted provider or their legal representative**

How a Cost Becomes a Rate



Rate Analysts create database(s) to calculate proposed rates



Analysis of Data by Rate Analysts

How a Cost Becomes a Rate



**Public
Rate Hearing**



**Executive
Commissioner
Approves Rates**



Cost Report Due Dates

April 30, 2016

**CPC (CBA, CLASS and PHC), DAHS,
ICF/IID, HCS/TxHmL, 24RCC, NF
and RC**

Due dates may only be extended for good cause

When to Complete a Cost Report

All providers are required to submit a cost report; however, some providers may be excused from submitting a cost report if they meet specific criteria. Some of the criteria for being excused are:

- The provider delivered no services
- The provider delivered less than a certain amount of service
- The contract was effective no more than 30 days before the end of the cost report period

Note: Not all criteria apply to all programs. See the Rate Analysis webpage or the program-specific instructions for more information.

How to Complete a Cost Report

- Review the prior year's Cost Report
- Review prior year's Cost Report Audit Adjustments (if available)
- Read the current year's Cost Report Specific Instructions



How to Complete a Cost Report

- Gather all required documentation
- Review General Ledger for unallowable costs and classification errors
- Develop work papers that clearly reconcile between the provider's fiscal year end trial balance and the amounts reported on the Cost Report
- Include Cost Report line items on your reconciliation
- Complete all required allocations



How to Complete a Cost Report

- **Complete Steps in order, where required**
- **Transfer values from your allocation worksheets and reconciliations to appropriate cost report items**
- **If report is being used for enhancement purposes, complete enhancement worksheets**
- **Check work for errors**

How to Complete a Cost Report

- **Complete Methodology Certification**
 - **Must be signed by the PREPARER. This person must be the individual who actually prepared the cost report or who has primary responsibility for the preparation of the cost report**
 - **Must contain original signatures and original notary stamps/seals**

How to Complete a Cost Report

- **Complete Cost Report Certification**
 - **Must be signed by an individual legally responsible for the conduct of the provider such as an owner, partner, Corporate Officer, Association Officer, Government official, or L.L.C member**
 - **Must contain original signatures and original notary stamps/seals**
 - **The signature date should be the same or after the date the preparer signed the Methodology Certification page**

Miscellaneous but Important...

- Round \$ to 0 places; round statistical information to 2 places
- Amended Cost Reports



Miscellaneous but Important...

- **Accrual method of accounting**
- **To be allowable, accrued expenses must be incurred during the cost reporting period and must be paid within 180 days after the end of that cost reporting period**



Miscellaneous but Important...



Records must be maintained a minimum of 3 years and 90 days after the end of the provider's fiscal year or after the resolution of all litigation, claims and audit findings involving the cost report, if that is later.

Problems: Unacceptable Cost Reports

- **Not completed in accordance with rules, instructions, and policy clarifications**
- **Not completed for the correct reporting period**
- **Not completed using an accrual method of accounting (except for governmental entities required to operate on a cash basis)**

Problems: Unacceptable Cost Reports

- Preparer has not submitted required documentation (certification pages, allocation summaries, leases and management agreements).

Problems: Unauditable Cost Reports

- **Auditor is unable to reconcile to provider's workpapers**
- **Provider fails to provide requested information/documentation in a timely fashion**
- **Provider does not have supporting workpapers**
- **Provider used unacceptable allocation method**

Vendor Hold

Failure to submit an acceptable cost report by the cost report due date may result in DADS or DFPS withholding payments from the provider until an acceptable cost report is submitted (i.e., “vendor hold”)



Allowable and Unallowable Costs

- ✓ Costs are **ALLOWABLE** if they meet the “reasonable” and “necessary” tests.

“reasonable”

and

“necessary”



Allowable and Unallowable Costs

Reasonable Costs



- The provider seeks to minimize costs through arm's-length transactions
- The amount expended does not exceed what a prudent, cost-conscious buyer pays for a given item or service

Allowable and Unallowable Costs

Necessary Costs



Appropriate for developing and maintaining the required standard of operation for client care



- Within State, federal, local regulations
- Not personal
- Directly or indirectly related to providing the contracted service
- Allocated costs per program are substantiated

Allowable and Unallowable Costs

The provider may purchase items or services that are “unallowable”, but they must NOT include them on the cost report



Allowable and Unallowable Costs

Authority Sources

- Cost Report Specific Instructions
- Cost Report Training
- Texas Administrative Code (TAC)
 - 1 TAC §355.102
 - 1 TAC §355.103
- GAAP – unless in conflict with instructions or TAC



Allowable and Unallowable Costs

ARM'S-LENGTH TRANSACTIONS

- **Arm's-length transactions are transactions between parties that are not related by blood, marriage or control**
- **Less-than-arm's-length transactions are transactions between related parties**

Allowable and Unallowable Costs

COMPENSATION

Includes both cash and noncash forms of compensation subject to federal payroll tax regulations:

- **Wages and salaries (including bonuses)**
- **Payroll taxes**
- **Fringe benefits**

Allowable and Unallowable Costs

COMPENSATION

A bonus is a type of compensation granted to employees as an addition to wages. Bonuses paid to employees in arm's-length transactions are allowable costs, subject to the reasonable and necessary costs criteria

Allowable and Unallowable Costs

COMPENSATION

Allowable employee benefits are reported as either:

- Salaries and wages
- Employee benefits
- Costs applicable to specific cost areas

Allowable and Unallowable Costs

COMPENSATION

Benefits that must be reported as salaries and wages and directly charged to the individual employee include:

- Paid vacation days
- Paid holidays
- Paid sick leave
- Other paid leave

Allowable and Unallowable Costs

COMPENSATION

Benefits that must be reported as benefits and directly charged to the individual employee include:

- Employer contributions to deferred compensation plans, retirement funds or pension plans
- Costs of certain employer-paid health/medical/dental and disability insurance premiums and paid claims
- Employer-paid life insurance premiums
- Employer-paid child day care for children of employees
- Accrued paid days off not yet subject to payroll taxes

Allowable and Unallowable Costs

COMPENSATION

- **Only employer-paid health/medical/dental and disability paid claims can be allocated**
- **All other employee benefits and/or insurance must be direct-costed**

Allowable and Unallowable Costs

COMPENSATION

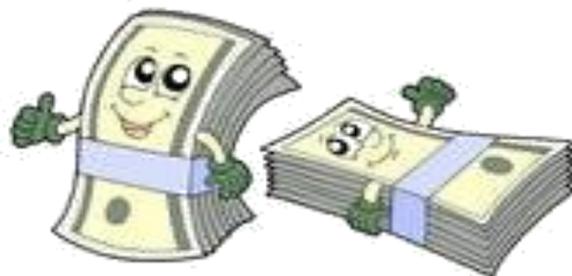
Benefits that are reported as costs applicable to specific cost areas include:

- Employer-paid training/educational costs
- Employee relations costs
- Uniforms
- Noncash incentives
- Mileage reimbursement
- Meals

Allowable and Unallowable Costs

COMPENSATION

Providers must maintain documentation which clearly identifies each type of compensation



Allowable and Unallowable Costs

COMPENSATION

Examples of required documentation include:

- **Insurance policies**
- **Provider benefit policies**
- **Records showing paid leave accrued and taken**
- **Documentation to support hours (regular & overtime) worked and wages paid**
- **Mileage logs**
- **Travel Allowances**

Allowable and Unallowable Costs

CONSULTANTS

Allowable compensation for outside consultants and for services provided by outside vendors must be:

- **Reasonable**
- **Necessary**
- **Related to the provision of contracted services**

Allowable and Unallowable Costs

ACCOUNTING AND AUDITING FEES

Allowable accounting and auditing fees include those for:

- Preparation of business tax reports/returns
- Preparation of financial statements
- Preparation of cost reports
- Performance of a financial audit

Allowable and Unallowable Costs

ACCOUNTING AND AUDITING FEES

Unallowable accounting and auditing fees include expenses related to:

- Preparation of personal tax returns or single audit
- Litigation
- Preparation of annual reports, reports to stockholders or other interested parties
- Investment management
- Any other unallowable costs

Allowable and Unallowable Costs

LEGAL FEES AND RETAINERS

Allowable legal fees are expenses for allowable legal representation in allowable instances that are clearly enumerated as to amount and subject of the action

Allowable and Unallowable Costs

LEGAL FEES AND RETAINERS

Unallowable legal fees are expenses for legal activities related to lawsuits against the government; retainers in and of themselves; expenses related to other business activities

Allowable and Unallowable Costs

LITIGATION EXPENSES AND AWARDS

Unallowable litigation expenses and awards include expenses related to:

- Court-ordered awards of damages or settlements, with an exception for certain workers' compensation settlements
- Legal fees associated with litigation that resulted in any court-ordered award of damages or settlements or a criminal conviction
- Litigation expenses (e.g., legal fees, settlement costs, award costs, expert witness expenses and investigative services)

Allowable and Unallowable Costs

ACCOUNTING, AUDITING AND LEGAL FEES

Documentation for accounting, auditing and legal fees that are billed on an hourly basis and the allowable portion of legal retainers should include:

- **The amount of time spent on the activity**
- **A written description of the activity performed**
- **The person performing the activity**
- **The hourly billing amount of the person performing the activity**

Allowable and Unallowable Costs

ADVERTISING AND PUBLIC RELATIONS

ALLOWABLE

Costs include yellow page listings in the provider's service area (up to 1/8 page) and classified ads for the recruitment of personnel.



UNALLOWABLE

Costs include advertising which seeks to increase client utilization, sale of stock and public relations costs.

Allowable and Unallowable Costs

INTEREST EXPENSE

In order for interest expense to be allowable, the loan must:

- Satisfy a financial need
- Be related to contracted client care
- Be made in the name of the contracted provider entity
- Be used for allowable costs

Allowable and Unallowable Costs

INTEREST EXPENSE

Unallowable interest expense includes:

- Loan is for purpose of investing in operations other than contracted services
- Loan pertains to unallowable items
- Loan is for purpose of creating excess working capital

Allowable and Unallowable Costs

INTEREST EXPENSE

LOAN DOCUMENTATION

- Signed copy of loan
- Explanation of purpose of loan
- Documentation of use of proceeds
- Evidence of systematic principal and interest payments
- Substantiation of costs of securing loan



Allowable and Unallowable Costs

EMPLOYEE MORALE AND WELFARE

ALLOWABLE: To the extent they are incurred in accordance with written policy and only as indirect costs, expenses related to employee morale and welfare are limited to \$50 per employee per year



Allowable and Unallowable Costs

FINES AND PENALTIES

UNALLOWABLE: Non-sufficient fund fees, parking fines, damages and settlements from violations (or alleged violations) of laws and regulations ACA fines are unallowable



Allowable and Unallowable Costs

FUNDRAISING & INVESTMENT MANAGEMENT

UNALLOWABLE: salaries related to fundraising and investment management and any fees paid to others for such activity



Allowable and Unallowable Costs

MEMBERSHIPS, SUBSCRIPTIONS, LOBBYING, CONTRIBUTIONS & DONATIONS

Costs for membership in professional associations directly and primarily concerned with the provision of services

Allowable

- professional association dues
- dues or fees to maintain professional accreditation

Unallowable

- lobbying or campaign contributions
- civic organizations
- nonprofessional organizations

Allowable and Unallowable Costs

TAXES



ALLOWABLE

- Ad Valorem (Property) and Texas Franchise taxes
- Employment-related taxes such as FICA and State/Federal Unemployment

NOTE: Sales tax on purchased goods is included in the cost of the asset or item purchased

Allowable and Unallowable Costs

TAXES

UNALLOWABLE

- Federal and state income taxes
- Self-employment taxes
- “Pass-through” taxes (e.g. sales taxes)
- Taxes for which exemptions are available



Allowable and Unallowable Costs

TRAINING

The following training expenses are **ALLOWABLE** on the cost report as long as the training has a direct relationship to the job:

- CPR
- On-The-Job Training
- Instructors
- Materials
- Registration Fees



Allowable and Unallowable Costs

TRAVEL COSTS

The maximum for lodging per diem and meals per diem costs is 150% of the General Services Administration (GSA)'s federal travel rates for maximum lodging and meal reimbursement rates. The GSA's travel rates may be found at www.gsa.gov. Click on "Per Diem Rates".

For locations not specifically listed on the GSA website, the maximum allowable lodging and meals per diem rates for cost-reporting purposes are \$124.50 for lodging (plus applicable city/local/state taxes and energy surcharges) and \$69.00 for meals.

Allowable and Unallowable Costs

TRAVEL COSTS

Effective Date	Automobile Mileage (per mile)
Jan. 1 – Dec. 31, 2014	56.0 cents per mile
Jan. 1 – Dec. 31, 2015	57.5 cents per mile

<https://fmx.cpa.state.tx.us/fm/travel/travelrates.php>

Allowable and Unallowable Costs

TRAVEL COSTS

Out-of-state travel costs are unallowable, unless:

- **For allowable staff training which is not available in the state of Texas;**
- **For delivering client services within 25 miles of the Texas border (adjoining states but not Mexico); or**
- **To conduct business related to contracted client services in Texas only if between Texas and the contracted provider's central office.**

Allowable and Unallowable Costs

TRAVEL COSTS



- All costs for travel outside the continental United States are unallowable costs.
- DADS currently prohibits travel to Mexico, therefore, unallowable even if our rules allow.
- Allowable costs for meals do NOT include tips, gratuities or alcoholic beverages.

Allowable and Unallowable Costs

IN-KIND DONATIONS

In-kind donations are donations of property, goods and/or services. The value of the item is not an allowable cost; but occasionally related costs ARE allowable.

Call your Rate Analyst if you have in-kind donations and need assistance with determining what is an allowable cost.

Allowable and Unallowable Costs

R&D, ORGANIZATION AND STARTUP COSTS

Some research and development, organization and start-up costs are allowable.

If the provider has R & D, organization or start-up costs for a new contract, contact your Rate Analyst for further instructions

Allowable and Unallowable Costs

GOODWILL

- The difference between the purchase price and the fair market value of an asset
- Not an allowable cost on the cost report



Allowable and Unallowable Costs

DIRECT REIMBURSEMENTS

Expenses directly reimbursable to the provider that are outside of the unit rate are unallowable.

Check program-specific rules and instructions for any exemptions related to direct reimbursements.

Allowable and Unallowable Costs

LOSSES

- **Losses resulting from THEFT or EMBEZZLEMENT of property or funds of the provider or clients by owners or staff of the provider are not allowable**
- **BAD DEBT allowance as an expense is unallowable and must be shown as a revenue offset in the provider's books**
- **CHARITY/COURTESY ALLOWANCES are not costs and cannot be reported on the cost report. The actual costs of the service are already included in the cost report**

Insurance Costs

Insurance is the coverage by contract in which one party agrees to indemnify or reimburse another for loss that occurs under the terms of the contract.

A provider can purchase insurance from:

- **a commercial carrier**
- **a limited purpose insurer**
- **a special risk management fund or pool**

Insurance Costs

COMMERCIAL INSURANCE CARRIER

- Purchase must be an arm's-length transaction
- Insurer must meet standards set by the Texas Department of Insurance

LIMITED PURPOSE INSURANCE CARRIER

Costs must not be in excess of the cost of comparable insurance premiums

Insurance Costs

SPECIAL RISK MANAGEMENT FUND OR POOL

- Fund or pool must be operated by a third party which assumes some of the risk
- Fund or pool must have an annual actuarial review



Insurance Costs

REPORTING COSTS FOR PURCHASED INSURANCE

- Include all allowable insurance premium costs with amounts accrued for premiums, modifiers, and surcharges adjusted by any refunds and discounts received or audit settlements paid during the cost reporting period
- Errors and omissions insurance on members of boards of directors is an allowable cost
- Insurance costs pertaining to items of unallowable costs are unallowable

Insurance Costs

SELF INSURANCE

- Occurs when a provider assumes the risk to protect itself against anticipated insurance liabilities and no other entity shares any of the risk.
- Can also be described as being *uninsured*
- Costs allowable on a CASH, claims-paid basis with certain limitations



Insurance Costs

PARTIAL SELF INSURANCE

- Occurs when a provider assumes the risk to protect itself against anticipated insurance liabilities, but another entity shares part of the risk
- Includes a stop-loss policy or some other method to share the risk between the provider and the third party
- Costs allowable on a CASH, claims-paid basis – with certain limitations

Insurance Costs

SELF INSURANCE DOCUMENTATION REQUIREMENTS

Maintain documentation that supports the amount of claims paid each year. Other documentation will also be required.



If you believe you are self-insured and need assistance with the reporting requirements, call your Rate Analyst.

Insurance Costs

LIFE INSURANCE COSTS FOR OWNERS, OFFICERS & KEY EMPLOYEES

ALLOWABLE:

- Where the individual's relatives or estate are the beneficiary, to the extent such employee benefits are allowable

Insurance Costs

LIFE INSURANCE COSTS FOR OWNERS, OFFICERS & KEY EMPLOYEES

ALLOWABLE:

- If the individual's relatives or estate are not the beneficiary only allowable if:
 - Required by a financial institution
 - Financial institution is the beneficiary
 - Proceeds restricted to paying off the balance of the loan

Insurance Costs

LIFE INSURANCE COSTS FOR OWNERS, OFFICERS & KEY EMPLOYEES

UNALLOWABLE:

- Premiums paid where the provider is a direct or indirect beneficiary



Depreciation

- **Depreciation is the periodic reduction of the value of an asset over its useful life or the recovery of an asset's cost over its useful life**
- **Amortization is the periodic reduction of the value of an intangible asset, such as a trademark or patent, or debt over its useful life**

Depreciation



- Depreciate items if:
 - Cost \geq \$5,000 and
 - > 1 Year Useful Life
- Expense items if:
 - Cost $<$ \$5,000 or
 - ≤ 1 Year Useful Life

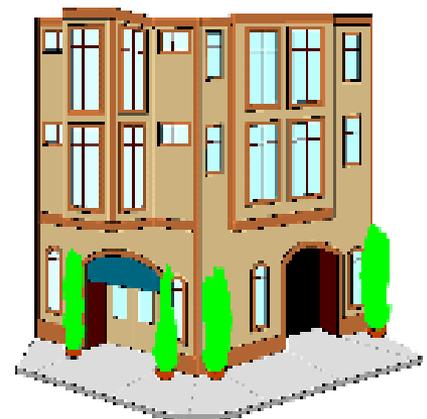
Depreciation

- **The system will use straight-line method**
- **Begin depreciation in month placed in service**
- **End depreciation when asset is fully depreciated or taken out of service**
- **Do not claim depreciation for the month taken out of service**

Depreciation

BUILDINGS

- **Minimum useful life is 30 years**
- **Minimum salvage value is 10%**
- **Do NOT include land cost**



Depreciation

TRANSPORTATION EQUIPMENT

- **Cars & minivans – 3 years**
- **Light trucks & vans– 5 years**
- **Buses & planes – 7 years**
- **Used vehicles: longer of years remaining in useful life of vehicle or 3 years**

Depreciation

SPECIALIZED TRANSPORTATION EQUIPMENT

- **Specialized equipment added to a vehicle to assist a client should be depreciated separately from the vehicle**
- **Wheelchair lifts have an estimated useful life of five years**

Depreciation

GROUND TRANSPORTATION – MILEAGE LOGS

NOT REQUIRED IF:

- Used solely (100%) for provision of contracted client services delivering ONE type of contracted care or contract
- Provider has a written policy that states that the equipment is restricted to that use and the policy is followed

Depreciation

GROUND TRANSPORTATION – MILEAGE LOGS

REQUIRED IF:

- Equipment is used for several purposes (including personal use**) or multiple programs or contracts

** Personal use includes, among other things, driving to and from a personal residence

Depreciation

GROUND TRANSPORTATION – MILEAGE LOGS

Minimum elements:

- **Date**
- **Driver**
- **Persons in vehicle**
- **Trip Mileage (beginning, ending and total)**
- **Purpose of trip**
- **Allocation Centers (departments, business entities)**

Mileage Log

Date 5/27/20XX

Vehicle Information Make Honda
 Model Civic
 Year 2008

Beginning Odometer Reading 27,855
 Ending Odometer Reading 27,942

Driver	Passengers	Purpose of Trip	Odometer Reading			Program Allocation
			Beginning	Ending	Total	
Jane Smith	None	Supervisory Visit	27855	27865	10	PHC/FC
Jane Smith	None	Skilled Nursing	27865	27890	25	Medicare
Jane Smith	None	Lunch	27890	27900	10	None - Personal
Jane Smith	None	Supervisory Visit - ADLs	27900	27930	30	CBA - Supervisory
Jane Smith	None	Fill-in for Attendant	27930	27942	12	CBA - PAS
Total Miles:					87	

Daily Summary by Program & Contract Number		
Program	Contract #	Miles
PHC/FC	001019999	10
Medicare	XX XXXX	25
CBA	001018888	42
Personal	N/A	10

Depreciation

DEPRECIATION OF LUXURY VEHICLES

- **LUXURY VEHICLES** are passenger vehicles with a purchase price higher than the allowable base value.

2010 \$38,808

2011 \$39,584

2012 \$40,376

2013 \$41,184

2014 \$42,008

2015 \$42,849

Depreciation

REPAIRS and MAINTENANCE

- **Ordinary repairs**
 - recurring
 - usually involve expenditures for parts and labor to keep the asset in operating condition
- **Examples - painting, wall papering, copy machine repair, oil changes**



EXPENSE AS INCURRED

Depreciation

REPAIRS and MAINTENANCE



- **Extraordinary repairs**
 - expenditures not normally recurring
 - usually increase the value of an asset
- **Examples - vehicle overhauls, replacing a roof and strengthening the foundation of a building**

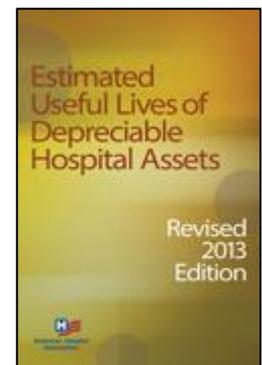


Depreciation

OTHER DEPRECIATION

All other assets must be depreciated consistent with the American Hospital Association's "Estimated Useful Lives of Depreciable Hospital Assets", 2013 edition.

Website: www.healthforumonlinestore.com



Depreciation

DOCUMENTATION

Required for each depreciable asset so that its classification and estimated useful life can be checked for accuracy

- Historical cost
- Date of purchase
- Depreciable basis



Depreciation

DOCUMENTATION

Must be accessible in a field audit for each depreciable asset

- **Estimated useful life**
- **Accumulated depreciation**
- **Calculation of gains and losses upon disposal**



Depreciation

DOCUMENTATION

- Descriptions with unacceptable insufficient detail: “kitchen equipment”, “current year purchases”, “office furniture”
- In STAIRS these items are rolled up, but your documentation needs to be at this level of detail.



Depreciation

UNALLOWABLE DEPRECIATION/AMORTIZATION

- Depreciation and amortization for unallowable assets
- Amounts in excess of those using the straight-line method
- Planning/evaluation expenses for depreciable assets not purchased and used in contracted services
- Goodwill

Related Parties

A Related Party is any person or organization related to the provider by:

- Blood
- Marriage
- Common ownership
- Control



Related Parties

A Related Party is any person or organization related to the provider by:

- **Parent, child, sibling (including step-children)**
- **Mother-in-law, Father-in-law**
- **Aunt, Uncle, Cousin**



Related Parties

Control

Control occurs if a person or organization has the power to directly or indirectly influence actions or policies of the provider – whether or not that control is exercised

Related Parties

Common Ownership

Common ownership occurs if a person possesses an ownership/equity interest in the provider and in the organization serving the contracted provider.



Related Party Transactions and Compensation

- **Reasonable** – must be an amount that would ordinarily be paid for comparable services
- **Necessary** – duties/services performed by the related-party employee or entity are such that the provider would have to employ another person or contract with another entity to perform the duties/services if the related-party was unavailable

Related Party Compensation

- **Documentation should include:**
 - **Written description of duties, functions, responsibilities**
 - **Substantiation that services performed were not duplicative**
 - **Daily timesheets or other documentation verifying hours worked**



Related Party Compensation

- Breakdown by regular pay, overtime, bonuses, benefits, etc.
- Proof of regular, periodic payments and/or accruals
- Proof that compensation is subject to payroll/self-employment taxes
- Allocation worksheets, if compensation is allocated



Related Party Compensation

Bonuses

- **Must not represent profit sharing or be determined based on profit**
- **Must be clearly defined in written agreement or employment policy**
- **Must not be made only to, or discriminate in favor of, related parties**



Related Party Compensation

Bonuses

Documentation should include a written, clearly defined bonus policy which defines:

- The basis for distributing the bonuses
- Who received bonuses
- The amount received by each individual
- Whether the individual was a related party



Related Party Compensation

Benefits

Benefits paid to related parties must not discriminate in favor of certain employees such as employees who are officers, stockholders, or the highest paid individual(s) of the organization

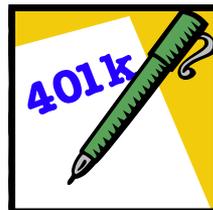


Related Party Compensation

Benefits

Documentation should include a written, clearly defined benefits policy which defines:

- The basis for eligibility for each type of benefit
- Who is eligible to receive each type of benefit
- Who actually received each type of benefit



Related Party Compensation

Benefits

Documentation should include a written, clearly defined benefits policy which defines:

- The amount of each type of benefit received by each individual
- Whether the individual receiving each type of benefit was a related party



Related Party Compensation

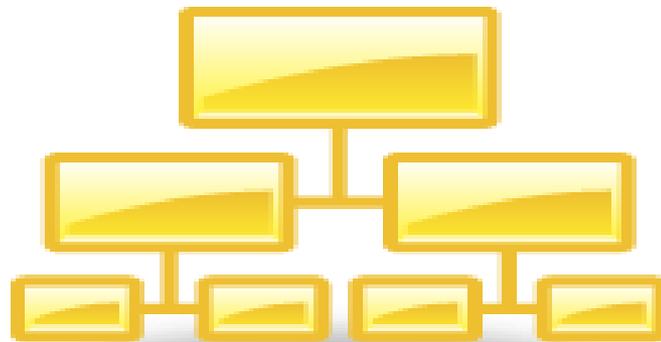
UNALLOWABLE COMPENSATION

- Compensation that is not clearly enumerated as to the dollar amount or which represents profit or surplus revenue distributions



Related Parties

Upload an organizational chart indicating the related party and name within the organization



Related Party Transactions

You have a related-party transaction if:

- If you have purchased and/or leased items, equipment, services, facilities from a related party
- If you have a loan from a related-party



Related Party Transactions

Purchases

- Can be items or services
- From a related-party individual or organization



Related Party Transactions

Related-party loans from organizations or groups of individuals



Related-party loans from individuals

Related Party Transactions

Allowable expenses in related-party transactions must be reported at the lower of the cost to the related party or the price of comparable services, equipment, facilities or supplies that could be purchased/leased elsewhere in an arm's-length transaction.



Related Party Transactions

Calculate the cost to the related party:

- Of a building lease
- Purchases such as buildings and depreciable assets



Attendant Compensation Rate Enhancement

- Improve quality of care by improving wages and benefits for staff providing direct care
- Participants receive an add-on to their per unit rate in order to increase compensation to attendants
- Participation is voluntary



Attendant Compensation Rate Enhancement

- July enrollment
- Funds not spent according to requirements are recouped
- Use the cost report data to determine compliance





ALLOCATION METHODS

Allocation Methods

RAD Approved Allocation Methods:

- **Units of Service**
- **Cost-to-Cost**
- **Salaries**
- **Labor Costs**
- **Total-Cost-Less-Facility-Cost**

Functional Allocation Methods

Other Allocation Methods

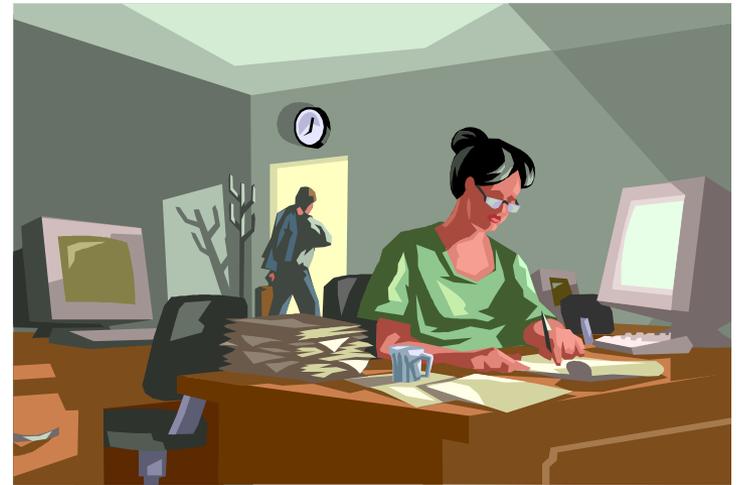
What Must Be Allocated?

If there is more than one **business component**, **service delivery program**, or **Medicaid program** within the entire related organization, the provider is considered to have central office functions, meaning that administration functions are more than likely shared across various business components, service delivery programs, or Medicaid contracts. Shared administration costs require allocation prior to being reported as central office costs on the cost report.

A Central Office is NOT Where Your Administrative Assistant Sits

A "central office" exists if there are shared administrative functions that require allocation across more than one business or program. These costs are also known as allocated shared administrative costs.

The functions could be provided by a separate corporation, a separate department or separate accounting entity within the contracted provider accounting system.



Allocation Methods

Allocation methods must be:

- **a reasonable reflection of your business operations**
 - * **Is your business programmatic with building cost? Residential with building cost? Labor intensive or mixed?**
- **consistently applied across all contracts that are sharing cost.**

Allocation Methods

RAD Approved Allocation Methods:

Units of Service

In order to use the units of service allocation method to allocate shared administrative costs, each contract must:

- Deliver ***equivalent services*** (cannot be used with different types of programs)
- Measure the delivery of the equivalent services using ***equivalent units of measurement*** (i.e. 1 day)

**Equivalent Service and Equivalent Units = Units of Service
Allocation Method**

Allocation Methods

RAD Approved Allocation Methods:

Units of Service

Allocation is based upon the ratio of units of service provided by each contract to the total units of service provided by all contracts

Allocation Methods

Finding the allocation percentage using the **Units of Service** Method:

- Total units of service for all contracts = 100%
- Divide each contract's units of service by the total units of service for all contracts. The result is a percentage for each contract
- Multiply the resulting percentages times the total indirect shared costs; the results will be the allocated portion of the shared cost.

Allocation Summary - UNITS of SERVICE							
Adjusted Trial Balance							
As of 12/31/2012							
			Lake House	River House		Allocated Shared Costs	
			ICF	ICF		55.70%	44.30%
Expenses:	Total Costs	Disallowed	Direct Costs	Direct Costs	Shared Costs	Lake House	River House
Salaries							
Administrative	125,347.28				125,347.28	69,818.43	55,528.85
Direct Care Workers	157,288.47		87,434.22	69,854.25	-		
Supervisors	33,254.88		25,458.97	7,795.91	-		
Contracted Administrative staff	4,572.08				4,572.08	2,546.65	2,025.43
Consultants	2,500.00				2,500.00	1,392.50	1,107.50
FICA/Medicare	24,165.63		8,636.33	5,940.24	9,589.07	5,341.11	4,247.96
State & Federal Unemployment	5,686.03		2,822.33	1,553.00	1,310.70	730.06	580.64
Workers's Compensation	0.00		0.00	0.00	-	-	-
Employee Benefits/Insurance	4,847.25		1,254.01	889.47	2,703.77	1,506.00	1,197.77
Office Lease	9,000.00		2,400.00	2,100.00	4,500.00	2,506.50	1,993.50
Utilities	8,945.67		2,385.51	2,087.32	4,472.84	2,491.37	1,981.47
Telecommunications	3,008.16		401.68	333.75	2,272.73	1,265.91	1,006.82
Office Supplies	1,501.80				1,501.80	836.50	665.30
Medical Supplies	874.64				874.64	487.17	387.47
Insurance - General Liability	1,254.00				1,254.00	698.48	555.52
Insurance - Malpractice	1,050.87				1,050.87	585.33	465.54
Travel	387.98	237.65	54.36	35.74	60.23	33.55	26.68
Advertising	402.87	104.97			297.90	165.93	131.97
Miscellaneous	601.47	254.74			346.73	193.13	153.60
Totals	384,689.08	597.36	130,847.41	90,589.68	162,654.63	90,598.63	72,056.00
Units of Service Allocation Percentages:		Units of Service	Percentage				
Lake House		9,961.50	55.70%				
River House		7,924.25	44.30%				
		17,885.75	100.00%				

Allocation Methods

RAD Approved Allocation Methods:

Labor Costs

All of a provider's contracts are

- labor intensive, or
- all contracts have a programmatic or residential-building cost, or
- contracts are mixed with some being labor intensive and others having a programmatic-building or residential-building component

Allocation Methods

RAD Approved Allocation Methods:

Labor Costs

Allocation is based upon the ratio of directly charged labor costs for each contract to the total directly charged labor costs for all contracts

The Five Cost Components of the Labor Costs Allocation Method:

- Salaries/Wages
- Payroll taxes
- Employee benefits/insurance
- Workers' compensation costs
- Contracted labor (excluding consultants)

Allocation Methods

Finding the allocation percentage using the **Labor Costs** Method:

- Total of the five cost components for all contracts = 100%
- Divide each contract's labor costs by the total labor costs for all contracts. The result is a percentage for each contract
- Apply the resulting percentages to the total indirect shared costs

Allocation Summary - Labor Cost Method

Adjusted Trial Balance - We Care

As of 12/31/XX

	Total Costs	Disallowed	Direct HCS	Direct ICF/IID	Direct CBA	Shared Costs	Allocated Shared Costs		
							43.04% HCS	30.36% ICF/IID	26.60% CBA
Expenses:									
Salaries									
Administrative	125,347.28					125,347.28	53,946.59	38,054.21	33,346.48
HCS Attendants & NonAttendants	87,434.22	Labor Costs	87,434.22			-			
ICF/IID Attendants & NonAttendants	65,238.41		65,238.41			-			
CBA Attendants	54,975.15		54,975.15			-			
Supervisors	33,254.88		13,528.48	9,467.85	10,258.55				
Contracted RN	4,572.08		4,572.08			-			
Consultants	2,500.00					2,500.00	1,075.94	758.98	665.08
FICA/Medicare	28,018.12		8,073.41	5,715.03	4,990.38	9,239.30	3,976.38	2,804.96	2,457.96
State & Federal Unemployment	6,592.50		2,524.07	1,494.13	978.51	1,595.79	686.79	484.47	424.53
Employee Benefits	4,847.25		1,254.01	889.47	1,358.41	1,345.36	579.01	408.44	357.91
Workers' Compensation	0.00		0	0	0		0.00	0.00	0.00
Office Lease	9,000.00		2,400.00	2,100.00	2,500.00	2,000.00	860.75	607.18	532.07
Utilities	8,945.67		2,385.51	2,087.32	2,484.91	1,987.93	855.56	603.52	528.85
Telecommunications	3,008.16		401.68	333.75	554.37	1,718.36	739.54	521.68	457.14
Office Supplies	1,501.80					1,501.80	646.34	455.93	399.53
Medical Supplies	874.64				487.39	387.25	166.66	117.57	103.02
Insurance - Malpractice	1,050.87					1,050.87	452.27	319.03	279.57
Travel	387.98	204.65	54.36	35.74	84.97	8.26	3.55	2.51	2.20
Advertising	402.87	104.97				297.9	128.21	90.44	79.25
Miscellaneous	601.47	254.74				346.73	149.22	105.26	92.24
Totals	438,553.35	564.36	122,627.82	87,361.70	78,672.64	149,326.83	64,266.84	45,334.17	39,725.82

Labor Method Allocation Percentages:	Labor Costs	Percentage
Total HCS	117,386.27	43.04%
Total ICF/IID	82,804.89	30.36%
Total CBA	72,561.00	26.60%
	<u>272,752.16</u>	<u>100.00%</u>

Allocation Methods

RAD Approved Allocation Methods:

Total-Cost-Less-Facility-Cost

The Total-Cost-Less-Facility-Cost allocation method can be used if a provider's **contracts are mixed** – some being labor-intensive and others having a programmatic or residential building component

This method can also be used for an organization that has **multiple contracts all requiring a facility for service delivery**

This method allocates costs based upon the **ratio** of each contract's total costs less that contract's facility or building costs to the provider's total costs less facility or building costs for all contracts

Allocation Methods

The **facility costs** that are required to be removed from the total costs are :

- Maintenance staff costs
- Building/Facility lease/rental costs
- Building/Facility equipment costs
- Insurance costs (buildings, contents, grounds)
- Mortgage interest costs
- Other facility/operations interest costs
- Ad valorem real estate tax
- Utilities costs (electricity, gas, water, wastewater, and garbage disposal)
- Maintenance and repairs costs (buildings, building equipments, grounds)
- Contract services costs (building/facility/operations)
- Depreciation/Amortization costs

Allocation Methods

Finding the allocation percentage using the **Total-Cost-Less-Facility-Cost** Method:

- The total-cost-less-facility-cost for all contracts = 100%
- Divide each contract's total-cost-less-facility-cost by the total-cost-less-facility-cost for all contracts. The result is a percentage for each contract
- Apply the resulting percentages to the total indirect shared costs

Allocation Summary - Total Cost Less Facility Cost

Adjusted Trial Balance

As of 12/31/xx

As of 12/31/xx			Direct	Direct	Shared	Allocated Shared Costs	
			HCS	ICF/IID	Costs	59.33%	40.67%
Expenses:	Total Costs	Disallowed	HCS	ICF/IID	Costs	HCS	ICF/IID
Salaries							
Administrative	125,347.28				125,347.28	74,368.54	50,978.74
Attendants	157,288.47		87,434.22	69,854.25			
Supervisors	33,254.88		25,458.97	7,795.91			
Contracted RN	4,572.08		2,712.62	1,859.46	-	-	-
Consultants	2,500.00				2,500.00	1,483.25	1,016.75
FICA/Medicare	24,165.63		8,843.84	6,082.49	9,239.30	5,481.68	3,757.62
State & Federal Unemployment	5,686.03		2,822.33	1,553.00	1,310.70	777.64	533.06
Employee Benefits	4,847.25		1,254.01	889.47	2,703.77	1,604.15	1,099.62
Office Lease	9,000.00		2,400.00	2,100.00	4,500.00	2,669.85	1,830.15
Utilities	8,945.67	Facility Costs	2,385.51	2,087.32	4,472.84	2,653.73	1,819.10
Ad Valorem Taxes	3,256.88		842.64	1,834.64	579.6	343.88	235.72
Maintenance & Repairs	1,846.74		246.25	1,041.67	558.82	331.55	227.27
Telecommunications	3,008.16		401.68	333.75	2,272.73	1,348.41	924.32
Office Supplies	1,501.80				1,501.80	891.02	610.78
Medical Supplies	874.64				874.64	518.92	355.72
Insurance - General Liability	1,254.00				1,254.00	744	510
Insurance - Malpractice	1,050.87				1,050.87	623.48	427.39
Travel	387.98	237.65	54.36	35.74	60.23	35.73	24.5
Advertising	402.87	104.97			297.9	176.74	121.16
Miscellaneous	601.47	254.74			346.73	205.71	141.02
Totals	389,792.70	597.36	134,856.44	95,467.70	158,871.21	94,258.29	64,612.92

Total Costs-Less-Facility-Costs Allocation Percentages:

	HCS	ICF/ID	Totals
Total Costs	134,856.44	95,467.70	230,324.14
Facility Costs	-5,874.40	-7,063.63	-12,938.03
Total Costs Less Facility Costs	128,982.04	88,404.07	217,386.11
Allocation Percentages	59.33%	40.67%	

Allocation Methods

Functional Allocation Methods

Any function benefiting more than one contract must have all costs associated with that **shared function** properly allocated across all the contracts receiving its benefit

Allocation Methods

Costs to be allocated using **functional allocation methods** could include but are not limited to:

- Housekeeping
- Laundry
- Maintenance
- Wastewater treatment plant
- Security
- Activities
- Transportation
- Departmental equipment
- Various administrative functions

Allocation Methods

Functional Allocation Methods: Square Footage

When a building is shared and usage is separate and distinct for each contract, the building costs should be identified and then allocated based upon square footage

Expenses to be allocated based upon square footage:

- Rent / Depreciation
- Mortgage Interest
- Utilities
- Maintenance
- Property Taxes
- Insurance



Telecommunications, Transportation and Departmental Equipment cannot be allocated based on square footage



Allocation Methods

Functional Allocation Methods

Other Examples:

- Laundry – loads of laundry
- Maintenance – service tickets
- Activities – attendance records
- Transportation – mileage logs

**APPROPRIATE ALLOCATION METHODS FOR REPORTING
SHARED ADMINISTRATIVE COSTS THAT CANNOT BE REASONABLY DIRECT COSTED**

Makeup of Controlling Entity's Contracts	Multiple Contracts of the Same (Equivalent) Type of Service	Various Contracts - All Labor-Intensive	Various Contracts - All with Programmatic- or Residential-Building Costs	Mixed Contracts - Some with Programmatic- or Residential-Building Costs and Some Labor-Intensive	Shared Administrative Personnel Performing Different Duties for Different Contracts (Not Direct Care)	Functional Methods
Allowable Allocation Methods	Units of Service Only applicable to ICF/IID providers with multiple ICF/IID component codes and no other programs	Cost-to-Cost Labor Costs Salaries Not applicable to ICF/IID or HCS providers	Cost-to-Cost Total-Cost-Less-Facility-Cost Labor Costs Salaries Not applicable to HCS providers	Total-Cost-Less-Facility-Cost Labor Costs The only acceptable option for providers with both ICF/IID and HCS/TxHmL.	Time Study*	Payroll Department - Number of payroll checks issued for each contract during the reporting period Purchasing Department - Number of purchase orders processed during the reporting period for each contract

Providers may use any of the methods listed as appropriate for the makeup of their business organization. If one of the approved methods does not provide a reasonable reflection of the provider's actual operations, the provider must use a method that does. If none of the listed methods provides a reasonable reflection of the provider's actual operations, contact your Rate Analyst for further instructions.

Allocation Methods

The Allocation Method is based on the following criteria: 1. Direct Costs are allocated 100% to the department. 2. Shared Costs are allocated 57.22% to Department A and 42.78% to Department B. 3. Allocated Shared Costs are allocated 57.22% to Department A and 42.78% to Department B.

Adjusted Trial Balance - John's Company, Inc.
As of 12/31/20XX

Expenses:	Total Costs	Disallowed	Direct Costs		Shared Costs	Allocated Shared Costs		Line Item	
			A	B		57.22%	42.78%	A	B
Salaries									
Administrative	125,347.28				125,347.28	71,723.71	53,623.57	xxx	xxx
"A" Attendants	87,434.22		87,434.22		-	-	-	xxx	xxx
"B" Attendants	33,254.88			33,254.88	-	-	-	xxx	xxx
"B" Drivers	25,492.12			25,492.12	-	-	-	xxx	xxx
Contracted Nurse	9,482.00			9,482.00	-	-	-	xxx	xxx
FICA/Medicare	18,821.78		8,843.84	5,219.57	4,758.37	2,722.74	2,035.63	xxx	xxx
State & Federal Unemployment	4,426.05		2,822.33	665.10	941.23	538.57	402.00	xxx	xxx
Employee Benefits/Insurance	4,847.25		1,254.01	889.47	2,703.77	1,547.10	1,156.67	xxx	xxx
Office Lease	9,000.00		2,400.00	2,100.00	4,500.00	2,574.90	1,925.10	xxx	xxx
Utilities	8,945.07		2,385.51	2,087.32	4,472.84	2,559.36	1,913.48	xxx	xxx
Ad Valorem Taxes	3,256.88		842.64	1,834.64	579.60	331.65	247.95	xxx	xxx
Maintenance & Repairs	1,846.74		246.25	1,041.67	558.82	319.76	239.06	xxx	xxx
Telecommunications	3,008.16		401.68	333.75	2,272.73	1,300.46	972.27	xxx	xxx
Office Supplies	1,501.80				1,501.80	859.33	642.47	xxx	xxx
Medical Supplies	874.64				874.64	500.47	374.17	xxx	xxx
Insurance - General Liability	1,254.00				1,254.00	717.54	536.46	xxx	xxx
Insurance - Malpractice	1,050.87				1,050.87	601.31	449.56	xxx	xxx
Travel	387.98	237.65	54.36	35.74	60.23	34.46	25.77	xxx	xxx
Advertising	402.87	104.97			297.90	170.46	127.44	xxx	xxx
Miscellaneous	601.47	254.74			346.73	198.40	148.33	xxx	xxx
Totals	341,239.93	597.36	106,684.84	82,436.92	151,520.81	86,700.21	64,820.60		

Total Costs-Less-Facility-Costs Allocation Percentages:

	A	B	Totals
Total Costs	106,684.84	82,436.92	189,121.76
Less Facility Costs	5,874.40	7,063.63	12,938.03
Total Costs Less Facility Costs	100,810.44	75,373.29	176,183.73
Allocation Percentages	57.22%	42.78%	100.00%

Allocation Methods

Allocation Summary Documentation

Adequate documentation consists of a written description of each cost allocation method that includes the following:

- A listing of the various cost categories to be allocated
- The numerator and denominator of the allocation ratio in numbers and words
- Allocation percentages calculated with at least two decimal places
- The total dollar amount of shared costs for each category
- The application of the allocation percentages showing 100% allocation of shared costs
- The cost report line number on which each allocated cost is reported

Time Sheets



Time Sheets

Who Must Complete

Any staff whose duties include:

- multiple direct service types,
- both direct and indirect service component types, and/or
- both direct hands-on support and first-level supervision of direct care workers.



Time Sheets

What are they?

- Continuous record of time on a daily basis throughout the entire reporting period
- Maintained to directly charge ALL hours worked in each job function and activity for the entity

Time Sheet Requirements

- Employee Name
- Date
- Start and Stop Time
- Total Hours Worked
- Time worked providing direct services in the program (in increments of 30 minutes or less)
- Time worked performing other functions
- Paid time off
- Appropriate Signatures and Dates



DAILY TIME SHEET

EMPLOYEE NAME Jane Smith

DATE: 8/10/20xx

TIME(hh:mm)		Consumer	DUTIES/ACTIVITIES PERFORMED	Location	HCS			ICF/MR				INDIRECT/SHARED TIME
BEGIN	END				SUPERVISORY	ADMIN	Attendant	SUPERVISORY	RN Duty	ADMIN	Attendant	
8:00 AM	8:30 AM	Smith, A	Travel to Supervisory Visit	MH	0.50							
8:30 AM	9:30 AM	Smith, A	Supervisory Visit	MH	1.00							
9:30 AM	9:45 AM	Jones, S.	Travel to Supervisory Visit	LP				0.25				
9:45 AM	11:15 AM	Jones, S.	Supervisory Visit	LP				1.50				
11:15 AM	11:45 AM	Adams, J.	Travel to Nursing Visit	SW					0.50			
11:45 AM	12:30 PM	Adams, J.	Skilled Nursing	SW					0.75			
12:30 PM	1:00 PM	Adams, J.	Travel Back to Office	SW					0.50			
1:00 PM	1:30 PM		Lunch									
1:30 PM	2:30 PM	Lee, M	Phone Calls RE: Adaptive Aids	MH		1.00						
2:30 PM	3:15 PM	Duty, V.	Supervisory Visit for ADL tasks only		0.75							
3:15 PM	4:00 PM	Hall, J.	Filled in for absent attendant				0.75					
4:00 PM	4:30 PM		Annual Leave / Vacation									0.50

DAILY SUMMARY BY PROGRAM/CONTRACT #						
PROGRAM	CONTRACT #	Sup	Attendant	RN	Admin	Indirect
HCS		2.25	0.75		1.00	
ICF LP	700056	1.75				
ICF SW	706569			1.75		
Indirect Time	N/A					0.50
Initial Totals		4.00	0.75	1.75	1.00	0.50
Allocated Indirect		0.27	0.05	0.12	0.07	
TOTAL for the DAY		4.27	0.80	1.87	1.07	

Signature: Jane Smith

Date: August 17, 20xx

Supervisor: Mary Evans

Date: August 17, 20xx

8.00

155

**For Those
Participating in
Attendant
Compensation Rate
Enhancement**

Participants:

- Once you've completed your cost report, it's to your benefit to complete the **optional worksheets** to find out if you face a recoupment.
- Don't submit these to RAD. They are optional, but they are valuable.
- We recommend you complete them on a **regular basis** throughout the year to be sure you're on track with meeting your spending requirement.
- They are in **Excel** so that you can download a working file.

Rate Enhancement Worksheets

- Used to calculate maximum potential recoupment.
 - Remember that actual recoupment will not drop a provider below the nonparticipant level.
- Used periodically to check if you are meeting your spending requirement.



Steps to Find Rate Enhancement Worksheets

1. Go to the Rate Analysis website at:
<http://www.hhsc.state.tx.us/rad>.
2. Click on “Long-Term Services and Supports”.
3. Click on your program type under “Services”.

Steps to Find Rate Enhancement Worksheets

(cont.)

4. Under the heading “Reporting Information,” click on “View 2014 Cost Reporting Information”.
5. In the list of documents, click on the link “Cost Report Worksheets and Worksheet Instructions”

Rate Enhancement Worksheets

- Notice there are multiple tabs in the worksheet. Be sure you fill out each one that is applicable to your business.
- Take the information from your STAIRS Cost Report and input in the worksheet.
- The worksheet will identify the Step and line item from which to get the information in STAIRS to report on the worksheet.

I'm Facing a Recoupment!



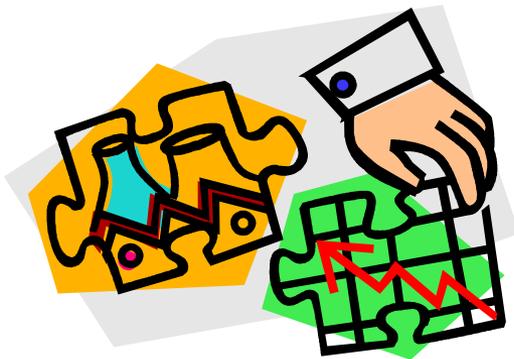
- If you're facing a recoupment, it isn't necessarily the end of the world
- If you have a written policy regarding bonuses for Attendant staff, in effect for 2014, then you can accrue and pay a bonus to increase Attendant spending above the threshold.

– Be sure that the bonuses meet the requirements in rule discussed in the morning session. Gift cards do not meet those requirements!

Completing the Cost Report

General Information

- The accrual method of accounting must be used UNLESS the provider is a governmental entity.
- **NO EXCEPTIONS**
- A reconciliation worksheet between the report and the trial balance is a critical item to the preparation of the report. This should always be prepared.



Before You Begin

- Review your ledger for unallowable costs and costs that require allocation.
- Adjust for accruals.
- Prepare the reconciliation worksheet and allocation summaries.
- Gather information on your depreciable assets.



Before You Begin

- If you have related-party transactions, determine the **reportable cost(s)** to the **related party** for services, supplies, leases and purchases.
- If you contract with a related-party day hab, compute the **costs allocable** to the individuals of the cost report you are preparing by staff and cost area and cost item.

Organization of the Cost Report



- Reporting Categories
 - Combined Entity and Provider Information
 - Units/Days of Service and Revenues
 - Wages and Compensation
 - Payroll Taxes and Workers' Compensation
 - Facility and Operations
 - Verification Summary and Certifications
 - Agree/Disagree and Informal Review

Entity and Provider Information

- Designation of Entity Contact
- Roles and Designation of Preparer(s) and Other Contacts
- Management of Contracts
 - If you're going to allocate to it, it needs to be in your contracts list (**Step 3**)
- Dates and the importance thereof

Steps 1-4

Entering the System and Starting the Report

STAIRS

State of Texas Automated Information and Reporting System

- The first person at a contracted provider to receive access to STAIRS is the **Entity Contact (Primary)**
- Notification of access, and of the login and password, will be by e-mail to the e-mail address we have on file for the provider.

STAIRS – Dashboard

- The **Entity Contact (Primary)** logs into the system and sets up other users.
- First screen is the **Dashboard**. From here the Entity Contact can edit their own information, add roles for themselves or others, edit the information of other contacts.
- This screen also contains a link to **Training** registration

STAIRS – Manage Contacts

- Click on **Manage**, to the right on the bar at the top.
- Links to **add a new contact**, CPC preparer is at the top of the page
- The person doing entry will need to have the new contact's First/Last Name and E-mail. If the person is to be connected to multiple DADS contracts and/or programs, this step will need to be completed once for each contract and program combination.

STAIRS – Manage Contacts, continued

- Click on **Add a new contact**
 - Additional Entity Contacts and Financial Contacts can be added at this time.
 - **Initial Entity Contact (Primary)** can then edit the **Entity Contact (Secondary)** to make that person the new Entity Contact (Primary) if the initial person is not going to hold that role. Once that is done, the initial Entity Contact (Primary) becomes (Secondary) and can no longer add or edit roles and can only edit his/her own information.

STAIRS – Manage Contacts, continued

- **Preparer – determine who will be preparing your cost report**
- **Click on Add CPC preparer**
- **Search by name and check that the person is on the drop-down list to choose as the Preparer in STAIRS.**

STAIRS - Roles

- **Entity Contact** can set up all other user types and additional Entity Contacts. Can review the cost report. Must sign the Cost Report Certification.
- **Preparer** can set up *other* Preparers. This is the only role that can make entries into the cost report. Must sign the Methodology Certification. Cannot sign the Cost Report Certification.

STAIRS – Roles, continued

- **Financial Contact** can set up Preparers and other Financial Contacts. Can review the cost report. Can sign and upload the Cost Report Certification.
- Detailed information can be found in the document titled “**Managing Contacts Processing Procedures**” in the Reference Materials section at the bottom of every page in STAIRS. A person can hold more than one role.

STAIRS – Cost Reporting

Steps 1-4 Combined and Contracting Entity

- **Combined Entity** - one or more commonly owned corporations and/or limited partnerships where the general partner is controlled by the same identical persons as the commonly owned corporation(s). May involve an additional ***CONTROLLING ENTITY*** which owns all members of the combined entity.
- **Contracting Entity** - The contract with which Medicaid contracts for the provision of the Medicaid services included on this cost report.

STAIRS – Combined Entity Data, Steps 1-2

- **Combined Entity Identification** – all contacts must have information edited.
- **General Information** – Combined Entity reporting dates
 - Probably, but not necessarily, the same as contracting entity
 - Pre-populated. Any correction requires communication with RAD.

STAIRS – Combined Entity Data, Step 3

- **Contract Management**
 - Verify Cost Report **Group Code** – assure that all CPC program contract numbers and IDD, RC or DAHS cost reporting groups that are within the entire related organization are included
 - Enter all **other Contracts, Grants or Business Relationships with the State of Texas or any other Entity** – this means everything connected with the entire related organization.

STAIRS – Contracting Entity Financial Data, *Step 4*

- **General Information**
 - Correctly identify the ownership of the contracting entity
 - Dates prepopulated
 - Rate Enhancement Participation questions prepopulated
 - Questions regarding preparation to complete the report

Step 5

Days/Units of Service Screens

Days of Service and Revenues

CPC

- One units of service is equal to one hour of care delivered to the client.



Units of Service and Revenues

CPC – Revenues

- **Requisition Fees**

- Requisition Fees. Fees paid by DADS for the administrative expenses of administering the Adaptive Aids, Dental, and Minor Home Modifications voucher services. Do not report the voucher payments themselves.
- DO **NOT** REPORT CPC MEDICAID REVENUES.

Units of Service and Revenues

HCS/TxHmL – Non-Medicaid services

- **If you provide unbillable services and incur an expense that cannot be reasonably removed from the cost report, report the services under the Non-Medicaid column (only appropriate for: Supervised Living, Residential Support Services, Day Habilitation, and Foster Care)**

Step 6

Wages & Compensation Screens

Wages and Compensation

- *Step 6a* - General Information
- *Steps 6b* - Related Party
- *Step 6c* - Attendant
- *Step 6d* - Non-Attendant
- *Step 6e* – Administrative & Operations Personnel



Wages and Compensation

Reporting Staff Time and Cost

HOURS = Hours worked in order to earn the wages/compensation reported on corresponding line item



NOTE: Hours reported will not necessarily be the same as what the provider billed or was reimbursed for. Hours on these line items should come directly from payroll records, not billing information.

Wages and Compensation

Reporting Staff Time and Cost

Allowable Compensation That Must Be **Direct Costed**

- Salaries/Wages:
 - Regular Paid Hours
 - Overtime
 - Bonuses
 - Cash Incentives/Awards
- Paid Leave (e.g., sick, vacation, jury, etc.)
- Accrued Vacation, Accrued Sick Leave



Wages and Compensation

Reporting Staff Time and Cost

Allowable Compensation That Must Be **Direct Costed** (continued)

- **Employer-Paid Benefits/Insurance:**

- Premiums for Health/Medical/Dental, Life Insurance, Disability Insurance
- Contributions to acceptable retirement funds/pension plans and deferred compensation funds
- Employer-Paid Child Day Care

Wages and Compensation

Reporting Staff Time and Cost

Steps 6c, 6d, 6e

Allowable Compensation That Must Be Direct Costed (continued)

- Mileage Reimbursement
 - 1/1/2014 – current = .56¢

May be less than the maximum, based on provider's policy, but may never be greater.

Wages and Compensation Reporting Staff Time and Cost

Allowable Travel and Transportation

– *Steps 6c*

- Transport individuals to/from CPC program services and activities in personal vehicle
- Use personal vehicle to attend allowable training



Wages and Compensation

Reporting Staff Time and Cost

Compensation That Can Be Direct Costed or Allocated by Functional Method



- Employer-Paid Health/ Medical/Dental Paid Claims
- Employer-Paid Disability Paid Claims

Wages and Compensation

Who Counts as an Attendant?

- **Unlicensed caregiver** providing direct assistance to individuals with Activities of Daily Living (ADLs) and Instrumental Activities of Daily Living (IADLs);



Wages and Compensation

Who Counts as an Attendant?

- ✓ Other staff who deliver attendant services to prevent a break in service

Wages and Compensation

Examples of Staff Who CANNOT Be Counted as an Attendant

- Director, administrator, assistant director, assistant administrator, clerical and secretarial staff, professional staff, other administrative staff, licensed staff, maintenance and grounds keeping staff, activity director, Qualified Intellectual Disabilities Professionals (QIDPs), assistant QIDPs, direct care worker supervisors, direct care trainer supervisors, job coach supervisors, foster/companion care providers, and laundry and housekeeping staff

Wages and Compensation

Attendant **Non-Related Party** Wages and Benefits

Step 6c

Attendant

- **Staff** includes
 - CBA PAS, CLASS Habilitation, CLASS Supported Employment, CLASS Employment Assistance, PHC Priority, PHC Non-Priority, and STAR+PLUS.

Wages and Compensation

Non-Attendant Non-Related Party Wages and Benefits

Step 6d

- RNs and LVNs
- Physical Therapy
- Occupational Therapy
- Speech Therapy
- Behavioral Support
- Cognitive Rehabilitation Therapy
- Dietary Staff
- Auditory Enhancement Training
- In-Home Respite
- CLASS Case Management
- Out-of-Home Respite

Wages and Compensation Administrative Personnel

- Program Administrator **Step 6e**
- Asst. Administrator
- Professional and Clerical Administrative Staff
- Owners
- Other Facility and Operations Staff
- Central Office Staff



Step 7

Payroll Taxes and Workers' Compensation Screen

Payroll Taxes and Workers' Compensation

Step 7 - Payroll Taxes and Workers' Compensation

- Section 125 or Cafeteria Plan?
- Texas Workforce Commission Reimbursing Employer?
- Taxes and Workers' Compensation reported as
 - Attendant, Non-Attendant/Program Administration and Central Office



Step 8

Facility and Operations Screens

Facility and Operations Organization

- *Step 8a* - General Information
- *Steps 8b-8d* - Related Party Transactions
 - All purchases of supplies or services and loans from a related party
- *Step 8e* - Assets and Depreciation
 - All assets, related-party purchases of capital items and related-party leases
- *Step 8f* - Operations Expenses

Facility and Operations

Step 8a General Information



- Questions about asset and operations Self Insurance
- Questions to unlock Related Party transaction reporting

Facility and Operations Cost Areas

Non-Related Party

- Program
Administration and
Operations
- Central Office

Related Party

- Program
Administration and
Operations
- Central Office

Facility and Operations Cost

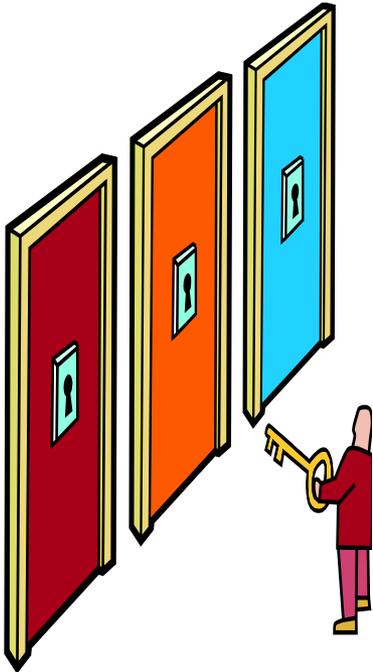
Steps 8b-8d Entering Related-party Transactions

- Noncapital purchases, loans and services
- Important to remember:
 - Related-party transactions are reported at the cost to the related party – not the expense on the books of the provider

Click “Save” to select the report(s) and cost area(s) for each transaction.



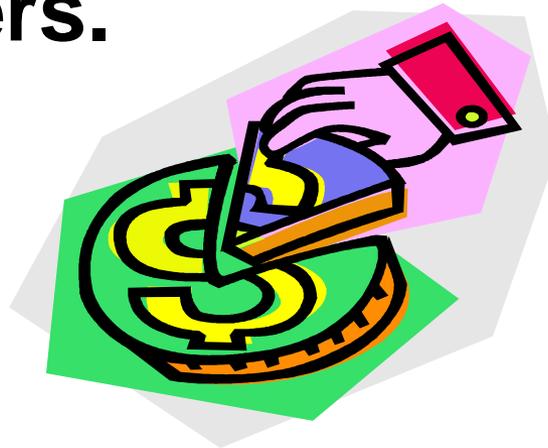
Facility and Operations Cost



- Select the appropriate Cost Area(s)

Facility and Operations Cost

- Do your **allocations** in your **work papers** and enter only the values here.
- If you allocate between Cost Areas or to more than one Business Component, you **MUST upload allocation methodology work papers.**



Facility and Operations Cost

Step 8e Entering Depreciable Assets and Related-party Leases

- Not many assets: it's easier to enter them all by hand.
- A large number of assets: **import** to save time.

Before beginning asset entry, look at the information that's required and make sure you have all necessary information collected on each asset to be entered.

Facility and Operations Cost

Step 8e Entering Depreciable Assets and Related-party Leases

- Line items that are completed through this step:
 - Depreciation – Buildings & Building Improvements, Building Fixed Eqpt., Leasehold and Land Improvements, Other Amortization
 - Depreciation – Departmental Eqpt.
 - Depreciation – Transportation Eqpt.

Facility and Operations Cost

Step 8e Entering Depreciable Assets and Related-party Leases

- Line items that are completed through this step (cont.):
 - Rent/Lease from a related party
 - Building and Building Eqpt.
 - Departmental Eqpt
 - Transportation Eqpt.



Facility and Operations Cost

Step 8e Entering Depreciable Assets and Related-party Leases

- **Asset** – this is actually the line item the depreciation expense will be reported in.
- **Asset description** – this drives the useful life and other requested information
- **Historical Cost** – cost to acquire and prepare for use. Do not include either goodwill or land cost.

Facility and Operations Cost

Step 8e Entering Depreciable Assets and Related-party Leases

Click “Save” to select the report(s) and cost area(s) to allocate each asset.

This must be entered manually for all assets, including assets that were imported.

Facility and Operations Cost

Step 8f All Other F&O Expenses

- Directly entered for nonrelated-party transactions
 - **Rent/Lease** – Building and Building Equipment
 - **Rent/Lease** – Departmental Equipment/Other
 - **Interest** – Mortgage
 - **Insurance** – Building and Equipment
 - **Taxes** – Ad Valorem Real Estate
 - **Rent/Lease** – Transportation Equipment or Contracted Transportation

Facility and Operations Cost

Step 8f All Other F&O Expenses

- Other expenses
 - **Utilities & Telecommunications**
 - **Building/Equipment** – Contracted Services and Maintenance and Repairs
 - **Transportation** – Maintenance, Repairs, Gas, Oil, Interest, Insurance, Taxes, Other



- **Liability Insurance**



Facility and Operations Cost

Step 8f All Other F&O Expenses



- **More expenses**
 - Staff Training/Seminars
 - Travel (not to include mileage reimbursement)



Facility and Operations Cost

Step 8f All Other F&O Expenses

- Program Administration and Operations and Central Office:
 - **Fees** – Management Contract
 - **Fees** – Contracted Administrative, Professional, Consulting and Training
 - **Licenses and Permits**
 - **Taxes** – Texas Corporate Franchise Tax
 - **Taxes** – Other (describe)
 - **Advertising**
 - **Dues and Memberships**

Facility and Operations Cost

Step 8f All Other F&O Expenses

- Line items that are different between the programs:
 - **Operations Supplies**
 - Look carefully at instructions to see what is and what is **NOT** allowable in this line item by program.

Steps 9, 10 & 11

**Verification and
Certifications**

Verification Summary and Certifications

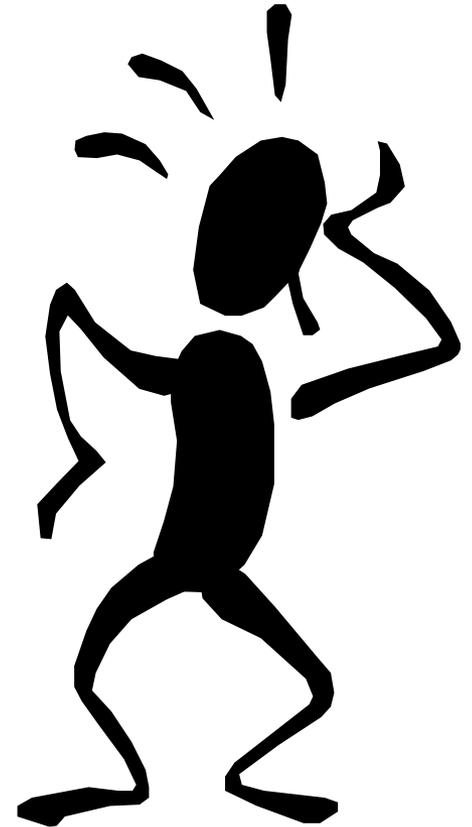
- The **final summary** shows everything entered into the cost report.
- The preparer is required to verify his/her entries.
- There are two certifications:
 - Methodology
 - Cost Report

Both must be signed, notarized and uploaded into STAIRS in order for the report to be submitted.



Verification and Certification

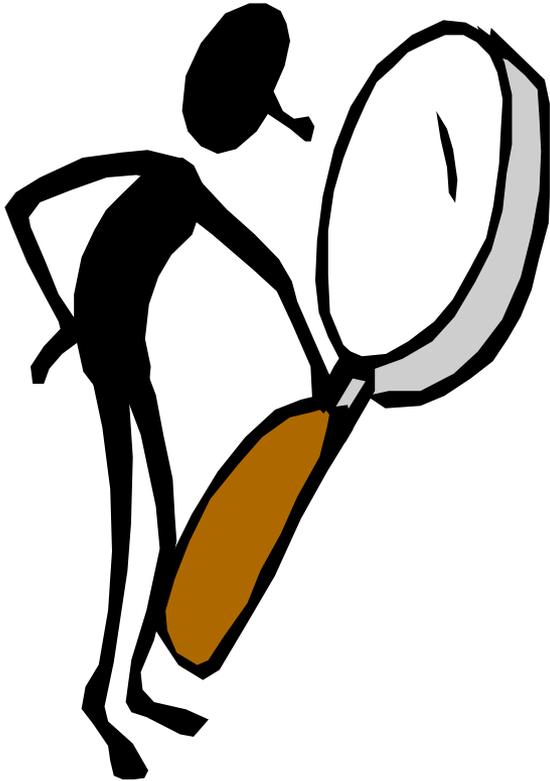
- Once you have verified your information and printed the certifications, *the cost report is **locked** to any further changes.*
- If you realize that something was omitted and you need to access your data again or upload an additional document, you will need to contact your Rate Analyst to assist with getting the report re-opened.



Step 12

Provider Adjustments Report

Provider Adjustments Report



Report Shows:

- Changes made to original values
- Adjusted amount
- Reason for the adjustment
- Summary Table at bottom of report
- Review Period Expiration date

Step 13

Agree / Disagree

Step 14

Informal Review

Agree/Disagree

- Completed by individual **legally responsible** for conduct of contracted provider
- Designated in STAIRS with “Entity Contact” or “Financial Contact” role
- **Agree** = Finalizes this cost report.



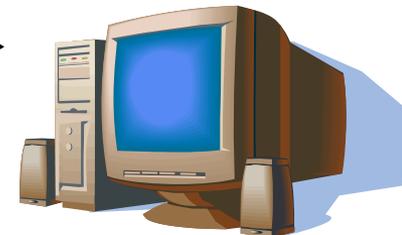
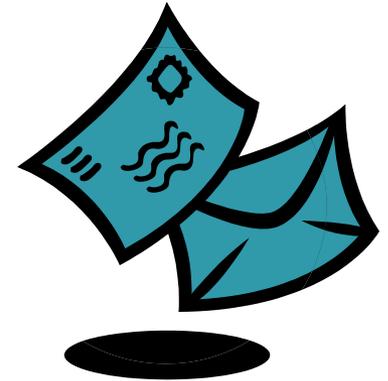
Agree/Disagree

- **Disagree** = Informal Review (IR) request
- IR – must be received no later than 30 calendar days from adjustments notification
- Extension to file IR – within 30 days from notification; provides 15 additional days (total of 45 days)

Disagree

Informal Review:

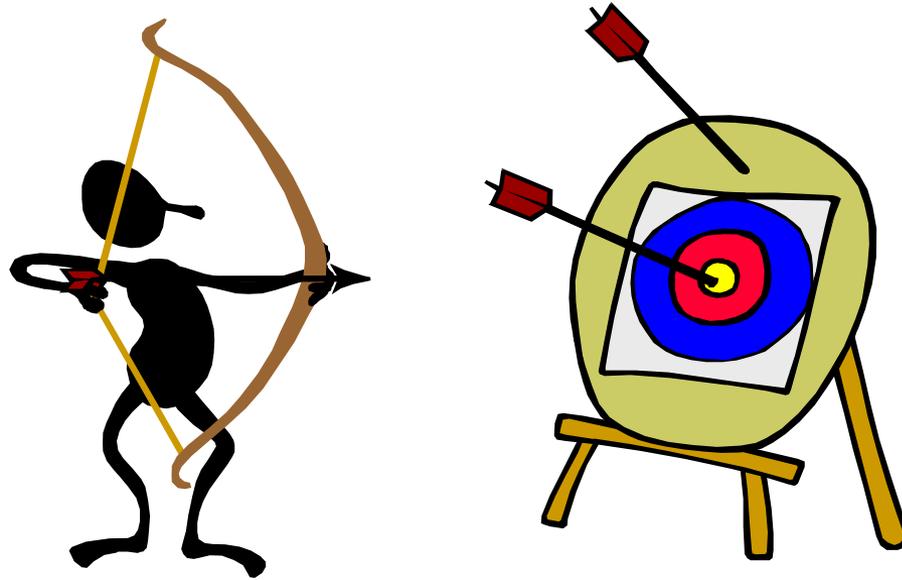
- Written request
- Signed by individual legally responsible for the conduct of the requesting entity
- Hand delivery, U.S. mail, or special mail delivery – no emails or faxes



Informal Review

- After HHSC staff has completed the IR, provider will be notified and can see the adjustments via Step 14.
- Any further actions, such as a formal appeal, will not be handled in STAIRS.

Cost Reports Due



April 30, 2016

Resources



The following resources are available to you on our website:

Rate Analysis Website:

<http://www.hhsc.state.tx.us/rad/long-term-svcs/>

- *Specific Instructions* for Preparation of the Cost Report in STAIRS
- Contact numbers for Fairbanks and RAD staff

Contact Information



Sascha Duban, Rate Analyst

sascha.duban@hhsc.state.tx.us (512) 707-6077

Denise Welch, Rate Analyst

denise.welch@hhsc.state.tx.us (512) 428-1909

Daylon Hyder, Rate Analyst

daylon.hyder@hhsc.state.tx.us (512) 730-7454

Doug Odle, Team Lead

doug.odle@hhsc.state.tx.us (512) 707-6086



