ECI Library Matters

Training, Management, Supervision, and Leadership Resources (updated)

This month we are featuring a selection of library resources on training, management, supervision, and leadership. For more titles go to our library catalog at www.texashealthlibrary.com

Selected Training – Audio Books

In this 3 audio CD set, Tony Jeary reveals eight secrets to master any interaction. He teaches listeners how to recognize 10 personality types so they can make an effective presentation to reach any audience.

Talk like TED: the 9 public speaking secrets of the world’s top minds. 300 min. 2006. (AC0039).
TED Talks have redefined the elements of a successful presentation and become the gold standard for public speaking. TED which stands for technology, entertainment, and design, brings together the world’s leading thinkers. Public speaking coach Carmine Gallo has broken down hundreds of TED talks and interviewed the most popular TED presenters, as well as the top researchers in the fields of psychology, communications, and neuroscience to reveal the nine secrets of all successful TED presentations. Gallo's step-by-step method makes it possible for anyone to overcome their fear of public speaking and deliver a presentation that is engaging, persuasive, and memorable.
Selected Training – Books

**Advanced presentations by design: creating communication that drives action.** Andrew V. Abela, 2008 (HF 5718.22 A2141a 2008).
This book shows how to adapt a presentation to different audience personality preferences; what role data should play and how much of it you need; how to turn your data into a story; and how to design persuasive yet comprehensible visual layouts.

**NEW! As we speak: how to make your point and have it stick.** Peter Myers, 2011. (BF 637 M613a 2011).
This book teaches three core principles that will assist you when you need to communicate important ideas. The three principles are content (creating an emotional experience for the listener); delivery (using your voice and body to engage your audience), and state (managing how you feel when you perform).

**ASTD handbook for measuring and evaluating training.** 2010. (HF 5549.5 T7 A852 2010).
This book provides guidance, a roadmap, to develop effective evaluation and measurement processes. It discusses planning for evaluation, data collection, data analysis, using evaluation at work, and concludes with interviews with great thinkers in the fields of training and evaluation.

This is a comprehensive resource that covers classic theory, techniques and tools for the workplace learning professional. Sections include learning in the workplace; assessing and analyzing needs; designing and developing effective learning; face-to-face delivery; technology-enabled learning; measuring and evaluating impact; management skills, and more. This title is also available online. Contact the library at 512-776-7559 for more information.

This booklet covers the definition of a trainer, the core skills a trainer needs, training methods, presentation and facilitation tips, evaluating training, and the "Four-Step Skills" training method.

**Boring to bravo: proven presentation techniques to engage, involve and inspire your audience to action.** Kristin J. Arnold, 2010. (PN 4121 A756 2010).
This book provides practical advice and strategies to improve audience engagement and interaction during presentations, offers over ninety tips, and explains how to establish an interactive tone, use Twitter and text messaging, make eye contact, recover from failed attempts at humor, and more.
This book gives ideas, strategies, and practices that engage learners so that they learn more than they would from only lecture. It presents the ENGAGE model: energize learners; navigate content; generate meaning; apply to real world; gauge and celebrate; and extend learning to action.

This book explains what scientists have discovered about how people learn. It teaches readers how to use the fundamental concepts of learning design to make yourself a better learner, to attract and maintain your audience's attention, to effectively communicate your knowledge to others, and to make learning stick.

This guide presents a collection of 50 exercises that help participants to examine their assumptions and expectations about other cultures and to become more aware of their own culture and its values. Sections include diversity icebreakers; culture and diversity; change, communication, and conflict resolution; gender at work; and culture and career transitions.

E-learning 2.0: proven practices and emerging technologies to achieve real results. Anita Rosen, 2009. (HF 5549.5 T7 R813e 2009).
This book discusses the use of e-learning in a business setting. It helps the reader define an e-learning strategy; identify the best technologies and processes to implement the e-learning strategy; manage large, complicated initiatives; get buy-in from trainers, managers, and learners; measure and evaluate training; and calculate a Return-on-Investment.

This book provides ingenious methods trainers can use to improve their delivery and create an invigorating, memorable, results-focused training program. Tips are given for creating a stimulating environment, getting learners' attention, connecting with and engaging learners, reinforcing learning, and much more.

This book offers a hands-on guide to understanding learning styles. It includes a four-step model for engaging all learning styles in any learning situation. The book integrates both the art and research-based science of strong instructional design reaching all learning styles with activities, tricks, and tips.
Evaluating training programs: the four levels. Donald L. Kirkpatrick, 2005. (HF 5549.5 T7 K59e 2005 RHB).
This book is designed for practitioners in the training field who plan, implement, and evaluate training programs. The author supplements principles and guidelines with numerous sample survey forms for each step of the process and offers detailed case studies.

Learn the evidence behind both new and traditional best practices for training. The author connects research to practice and offers concrete training guidance in this book. Readers will learn to incorporate evidence and learning psychology into their training program design, development, and delivery decisions.

The exceptional presenter: a proven formula to open up and own the room. Timothy J. Koegel, 2007. (HF 5718 K77e 2007).
This book takes the mystery and misery out of presenting. It breaks down the art of presenting into a series of skills and then provides a systematic formula to master each skill. It helps develop a style that is organized, passionate, engaging, and natural.

The exceptional presenter goes virtual: take command of your message, create an "in-person" experience and captivate any remote audience. Timothy J. Koegel, 2010. (HF 5718.22 K77 2010).
This book explains how to keep your audience engaged when you are presenting in a virtual format, whether videoconferencing, webinars, podcasts, or conference calls. It explains how to plan and sequence the presentation, overcome virtual hurdles, choose the best delivery platform, create an "in-person" experience, keep the presentation moving, and more.

This book contains interactive half-day, one-day, and two-day workshops to develop the essential skills of facilitating meetings that inspire, engage, and get results. Complete with all the activities, handouts, assessments, and presentation slides needed to accelerate learning, these programs make planning a workshop easy.

Terrified of speaking in front of a group? Or simply looking to polish your skills? No matter where you are on the spectrum, this guide will give you the confidence and the tools you need to get results. It will help you win over tough crowds, organize a coherent narrative, create powerful messages and visuals, connect with and engage your audience, show people why your ideas matter to them, and strike the right tone in any situation.

This book helps professionals in the health sciences present their information clearly at conferences. It provides suggestions on making a PowerPoint easy to read, keeping to time limits, and holding the attention of the audience.
This book draws on research in neuroscience and cognitive psychology to reveal how to deliver the right amount of content in a presentation for greatest recall. It gives a three-step plan for persuasion: create cues that attract attention and connect with your audience's needs; use memory-influencing variables to control what your audience remembers; and turn today's intentions into tomorrow's actions.

This book gives basic principles of instructional design, including the ADDIE system: analysis, design, development, implementation, and evaluation.

This book is aimed at instructional designers, especially as web-based learning on demand becomes common. This book explains the importance of design, what technologies are available, how to structure a learning on demand system, and key skills for instructional designers.

This book is packed with practical ideas on how to enrich both self-paced and live online training programs. Each idea is adapted for e-learning, includes downsides, and gives variations.

This book explains how storytelling can make any presentation more interesting and memorable for the audience while still imparting serious information.

This guide covers all the basics of setting up a training program, including an overview of adult learning; performing a training needs analysis; designing a new course; how to deliver excellent training; and evaluating the course.

Volume two of this trainer's kit includes 55 activities. Included are activities to use as icebreakers, energizers, reviews, or humor and fun.

Volume three of the trainer's kit includes puzzles and brainteasers which are effective and popular with adult learners.
This book explains four fundamental principles of good design as applied to digital presentations and four other principles specific to clear communication with software such as Microsoft Powerpoint.

Infographics are a great way to tell a story, make a point, deliver instant knowledge, and get results. This book explains why infographics work well. It teaches how to visualize ideas, numbers, processes, and more. It explains the process of creating infographics and how using infographics can add value to any presentation.

This book shows you how to deliver a winning speech or presentation that will engage your audience from beginning to end. It uses examples from famous power presenters in American history.

This book provides an organized and accessible format for building quality and qualifications into professional development programs for early childhood educators. It discusses how to create effective professional development opportunities. It reflects cultural and linguistic diversity and discusses how to work with parents. It shows how to create inclusive settings and learning environments. It helps administrators develop policies that will ensure quality early childhood education.

Presentation skills 201: how to take it to the next level as a confident, engaging presenter. William R. Steele, 2009. (HF 5718.22 S814p 2009).
This book assumes that the readers already know how to make presentations. It will help readers learn how to enhance those skills to become a more engaging, more persuasive, and more effective presenter.

This book teaches how to incorporate graphic design principles into business presentations. The author shows how to use text, graphs, color, images, and video while using the pleasing principles of zen simplicity to clearly communicate a message.

This book presents a provocative mix of illumination, inspiration, education, and guidance that changes the way presenters will think about making their presentations. It encourages presenters to think differently and more creatively about the preparation, design, and delivery of presentations. The goal is to present simple, more effective presentations and really connect with the audience.
This book reveals how to transform any presentation into an engaging journey. It teaches how to understand the audience, create persuasive content, and elicit an emotional response using techniques normally reserved for cinema or literature.

This book offers a wealth of ideas for improving critical thinking skills, problem solving, and includes suggestions for promoting opportunities for practicing scenario-based learning on the job. The book contains a wealth of kick-off alternative research-based examples and describes various types of case data. The book includes tutorials, action templates, and online references. This resource also includes information on intrinsic versus instructional feedback, rubrics for virtual worlds, as well as techniques for refining thinking skills.

This book is full of practical approaches to visual story development that can be applied by anyone. It combines conceptual thinking and inspirational design with insightful case studies. The book teaches how to connect with specific audiences, turn ideas into informative graphics, use presentation technology effectively, and more.

Telling ain't training: why training fails, what makes training successful, how you and your learners can achieve astonishing results, 2nd ed. Harold D. Stolovitch, 2011. (HF 5549.5 T7 S875t 2011 RHB).
This book avoids the one-way communication of telling trainers how to teach. It presents an interactive approach that models the basic message that humans learn best through active mental engagement. This book presents easily understood, interactive, practical ideas that are the results of years of learning research in convincing, fun, and interesting ways.

This book provides a variety of tools and techniques for developing leadership competencies and characteristics. Organized according to fifty empirically based competencies and characteristics, each feature is introduced with a definition and a discussion of its importance and application.

Training and leading groups. 2015. (HF 5381 N385t 2015 RHB).
This resource prepares readers to develop training programs and presentations and to facilitate career-related group activities.
This book makes accessible the proven principles and tools that countless trainers rely on, regardless of their experience. This book emphasizes using technology, project management, and discusses international training. It includes training basics, designing a program, and tips and techniques.

This book presents strategies to help trainers deliver outstanding classes. Opening activities that connect learners to the topic are given. Strategies that engage and involve learners during the lecture segment are presented. Ways to enable learners to actively review content and practice skills are included. Finally, the book provides fifteen learner-led summaries, evaluations, and celebration activities.

This book explains why and how to use games to create memorable training experiences for adults. It gives step-by-step tips, tools and guidance for game design selection, preparation and facilitation. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book shows readers how to put themselves in their audience's shoes and tailor their message to the needs of decision makers. It reveals simple but powerful techniques anyone can use to prioritize, organize, and economize their words so that their communications are concise, clear, and convincing. Complete with real-life examples illustrating the concepts in action, this guide teaches readers how to use the words and phrases that get people to listen; capture and hold attention; gain instant credibility with decision makers; optimize body language; handle Q&A with finesse; connect with the audience; and more.

Selected Training – eBooks

These titles and many more are available electronically. You may access them on a computer or mobile device. To view FAQs, Help Sheets, User Guides, and Tutorials, go to http://support.epnet.com/ebooks/. If you have any questions, please contact the library at library@dshs.texas.gov or call (512) 776-7559 or toll-free 1-888-963-7111 x7559.

- Book of games and warm ups for group leaders. Leo Rutherford, 2015.
• How to write terrific training materials. Jean Barbazette, 2013.
• Interact and engage!: 50+ activities for virtual training, meetings, and webinars. Kassy LaBorie, 2015.
• Kirkpatrick’s four levels of training evaluation. James D. Kirkpatrick, 2016.

Selected Management, Supervision, and Leadership – DVDs

Communication skills for project and team management. 30 min. 2009. (DD0315).
This DVD-Rom reviews the importance of social skills, communication skills, interviewing skills, and team building skills for managers. The companion CD-Rom includes browser-readable screens and additional videos.

Diversity in the workplace. 23 min. 2012. (DD0620).
In workplaces, as in any other part of society, people are diverse. Using dramatized scenarios, this program shows how a wide range of personnel can work together successfully. Topics covered include the scope of diversity, responding sensitively, knowing the guidelines, communicating appropriately, and building on diversity.

In the segment Right attitude, right results: understanding mindsets and belief systems, managers learn how they can influence the negative behavior of their employees.

Employment relations and conflict resolution. 23 min. 2012. (DV0935).
Conflict is inevitable in organizations and all personnel should know how to deal with it appropriately. This program examines employee relations and workplace conflict, using interviews with experts to explore the nature of workplace disputes, the role of managers, and the human resources department in handling them, and effective strategies for their resolution.

In this age of accounting scandals and corporate wrongdoing, progressive organizations are seeking ways to foster a more ethical corporate culture. This DVD profiles Lockheed Martin, Inc. and explores their work in promoting ethics in the workplace. An 11-minute version is also included on the DVD. The program may be viewed with subtitles in Spanish.

Finding the words finding the ways: exploring reflective supervision and facilitation. 136 min. 2012. (DD0614).
This training DVD includes four supervisory scenarios. Each vignette presents a common supervisory dilemma showing how supervisor and practitioner work together to formulate
an appropriate plan of action. In scenario 1 the supervisor helps the teacher calm down enough to be able to think clearly and use her many skills to address a difficult classroom situation. In scenario 2 an experienced clinician works with her protégé to help a family dealing with depression, distress, and conflict. In scenario 3 a supervisor and speech therapist work through a conflict between the therapist and a family. In scenario 4 a supervisor and home visitor discuss boundary issues.

**Great minds series.** 2006. (DV0588-DV0595).
These meeting openers without dialogue contain quotes from Amelia Earhart, Harry S. Truman, Dr. Martin Luther King Jr., Teddy Roosevelt, and others on subjects such as leadership, character, innovation, motivation, diversity, and teamwork.

**Grow: ten strategies for achieving your leadership potential.** 2007. (DV0885).
Effective leaders recognize the importance of continuous learning and personal development. They are also dedicated to empowering and training others. David Rendall offers ten proven methods for leadership development, including five strategies for personal growth and five strategies for developing other leaders.

**Igniting bold leadership: how to create a culture of risk-taking and collaboration.** 57 min. 2014. (DV0884).
Innovation and positive change come about when people step out of their comfort zones and take risks. When you create an atmosphere that rewards innovative thinking, team members come up with ideas that break through old thinking and protect your organization from stagnation. Collaboration is also a key factor in bringing out the best in yourself and others. When we connect and share insights and ideas, everybody advances. In this seminar, speaker Libby Gill shares practical strategies, captivating stories, and powerful insights that motivate people to take action.

**Meeting management challenges.** 11 min. 2012. (DV0924).
What are the most effective ways of responding to employee issues? This video is an ideal resource for any manager wanting greater insight into their employees and various strategies for dealing with difficult situations. Learning points include posting inappropriate information on social media web sites, breaches in confidentiality, covering up mistakes, downturns in performance, and workplace bullying.

**Meeting management challenges 2.** 11 min. 2012. (DV0925).
Successful resolution of problems among colleagues is a vital aspect of good management. This video leads viewers through ways to deal with unreasonable demands, individuals who are not team players, employees who speak without thinking, and employees who are performing poorly on the job.
Positive discipline. 24 min. 2006. (DD0024).
This powerful training program helps supervisors get beyond the belief that confronting negative performance has to be unpleasant and punitive in nature. It shows them how, when done right, performance discussions can actually be a tool for coaching and developing employees.

Practical coach 2. 26 min. 2014. (DV0861).
Letting employees know that what they do matters to you remains the central message for those who supervise others. This program identifies the three most critical times to intervene as a coach. Managers are urged to intervene when they see good work, poor work, and a dead-end road. Managers are given specific examples of how to coach employees through each situation.

Reflective supervision for infant mental health practitioners. 136 min. 2012. (DD0613).
This DVD features infant mental health mentors Douglas Davies, Julie Ribaudo, Deborah Weatherston, and William Schafer, and infant mental health practitioners Vicky Novell, Katie Bresky, Carla Barron, and Stefanie Hill. It presents four spontaneous unrehearsed reflective supervision sessions. Each session provides a window into reflective supervision experiences and offers opportunities to consider essential elements of the reflective process. Sessions are followed by a brief training guide and questions.

Respectful communicator. 15 min. 2011. (DV0859).
This DVD is restricted to employees of the Texas Health and Human Services agencies and their contractors. In today’s diverse workplace, a number of things can undermine successful communication, including a perceived lack of respect or inclusion. This program shows how taking a few extra steps can keep misunderstandings to a minimum. It illustrates how to communicate clearly without demeaning, devaluing, or offending others.

The respectful supervisor: integrity and inclusion. 13 min. 2015. (DV0944).
This DVD is restricted to Texas state Health and Human Services employees and their contractors. This program will help supervisors understand their role in preventing harassment and discrimination while raising their awareness of unconscious bias and micro-inequities. Supervisors are shown how to avoid being bullies, how to act ethically, and how to be inclusive.

The respectful supervisor: motivating and retaining employees. 11 min. 2015. (DV0945).
This DVD is restricted to Texas state Health and Human Services employees and their contractors. This program urges supervisors to communicate their expectations to employees in one on one meetings so that both the employee and supervisor can solve problems together. Bosses are encouraged to give feedback, both positive and negative. They can motivate and retain employees by providing tools and training, showing concern, and staying up to date about employees’ duties.
3M is consistently recognized as one of the world’s most innovative and admired companies and one of the best companies for leaders and aspiring leaders. This DVD explores 3M’s outstanding succession planning and leadership development process. It contains 20 minute and 10 minute versions of the program and a menu of available subtitles in Spanish, Chinese, and Korean.

Take ten volume 2: ten minute leadership lessons for teams. 100 min. 2012. (DD0747).
This DVD contains leadership lessons presented by well-known authors and speakers from the Global Leadership Summit faculty. Topics include challenge assessment (Bill Hybels), vision (Jack Welch), strategy for giving (Blake Mycoskie), managing foolish people (Henry Cloud), and entrepreneurship (Len Schlesinger).

Take ten volume 3: ten minute leadership lessons for teams. 100 min. 2013. (DV0866).
This DVD contains leadership lessons presented by well-known authors and speakers from the Global Leadership Summit faculty. Topics include decision making (Steven Sample), leading change (Henry Cloud), culture (Jessica Jackley), conflict management (Dr. William Ury), developing leaders (Craig Groeschel), mental toughness (Geoffrey Canada), and setting priorities (Bill Hybels).

Trust travels. 19 min. 2007. (DV0689).
Organizations today struggle to build a workplace based on trust and values such as honesty, integrity, and respect. Starbucks is a company that has succeeded because it has stayed true to its core values. With 137,000 employees in 40 countries, Starbucks demonstrates that trust and values can travel to different cultures. This DVD explores how Starbucks achieves financial success by treating employees well.

Twenty first century leadership. 80 min. 2007. (DD0314).
Viewers will learn how to motivate and positively connect with a team, how to use a coach for outstanding results, the secrets of exceptional managers, how to manage different people differently, and how to help people clarify their goals.

Selected Management, Supervision, and Leadership – Audio Books

5 languages of appreciation in the workplace. 390 min. 2011. (AC0031).
Dr. Gary Chapman and Dr. Paul White give advice on how to express genuine appreciation to coworkers and staff even on a tight budget. They give tips on how to increase loyalty with the employees and volunteers in your organization, reduce cynicism, and individualize expressions of appreciation.
7 habits for managers: managing yourself, leading others, unleashing potential. 77 min. 2007. (CA0017).
The proven principles of the 7 Habits are applied to leadership roles as Stephen Covey teaches managers and other leaders how to define their contributions, develop greater influence, leverage hidden resources, give constructive feedback, and unleash the full potential of their team against critical priorities.

The 7 habits of highly effective people: restoring the character ethic. 840 min. 2004. (CA0027).
Covey explains that true success encompasses a balance of personal and professional effectiveness. He discusses productivity, time management, positive thinking, developing proactive muscles (acting with initiative rather than reacting), and much more.

9 traits of highly successful work teams. 174 min. 2006. (CA0009).
Loren Ankarlo explains nine critical traits of highly successful teams. Ankarlo explains why purpose is the backbone of a true team, how to craft a meaningful mission statement, why teams succeed, how to unify diverse individuals into a team, and the five styles of conflict resolution. Teams will learn how to recognize dangerous symptoms of fragmentation and how to avoid burnout.

Invisible employee: realizing the hidden potential in everyone. 240 min. 2006. (AC0025).
This book on compact disc focuses on how managers can lead people from obscurity to achievement and take companies from ordinary to extraordinary by something as simple as setting a guiding vision, providing rewarding work, and then recognizing the right behaviors.

Leading change. 350 min. 2007. (CA0033).
This book on compact disc, based on the author’s twenty-five years of business experience, discusses what it will take to bring organizations successfully into the twenty-first century. It is inspiring, clear-headed, and filled with important implications for the future. The author emphasizes the critical need for leadership to make the change happen and provides the vicarious experience and positive role models for leaders to emulate. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

Real leadership: the 101 collection. 280 min. 2006. (CA0018).
John C. Maxwell gives instructions on relationships, equipping, attitude, and leadership. He also teaches about influence, integrity, vision, problem solving, team building, and self-discipline.
Silos, politics, and turf wars: a leadership fable. 30 min. 2006. (AC0038).
Patrick Lencioni addresses the costly and maddening issue of silos, the barriers that create organizational politics. Silos devastate organizations, kill productivity, push good people out the door, and jeopardize the achievement of corporate goals. This work of fiction tells the realistic story of Jude Cousins, an eager young management consultant struggling to launch his practice by solving one of the more universal and frustrating problems faced by his clients. Through trial and error, he develops a simple yet ground-breaking approach for helping them transform confusion and infighting into clarity and alignment.

Too many bosses too few leaders. 480 min. 2011. (AC0028).
Rajeev Peshawaria introduces three core principles that are the foundation of the best leadership. Great leaders clearly define their purpose and values. Nobody can motivate another person because everyone comes pre-motivated. A leader’s job is not to directly produce results but to create the conditions that will harness the energy of others.

You don’t need a title to be a leader. 150 min. 2006. (CA0011).
Mark Sanborn tells how each of us can be a leader and make a positive difference, whatever our title or position. His anecdotes and stories illustrate how to take control of your life.

Selected Management, Supervision, and Leadership – Books

This book outlines an approach to conflict resolution and creative problem solving that draws on the techniques of thinkers from a broad range of disciplines to explain how to incorporate diverse viewpoints for win-win solutions. This title is also available as a book on compact disc, call number AC0029.

The 7 habits of highly effective people. Stephen R. Covey, 2013. (BF 637 S8 C873s 2013).
A guide to personal and professional life, this book describes seven principles of life management. It provides a step-by-step pathway for living with fairness, integrity, honesty, and human dignity. These principles give us the security to adapt to change and the wisdom and power to take advantage of the opportunities that change creates.

Brandt offers effective methods for transforming passive-aggression into healthy assertiveness. She provides advice for all participants in relationships characterized by passive-aggressiveness: spouses, co-workers, supervisors, and employees.
**The 8th habit: from effectiveness to greatness.** Stephen R. Covey, 2004. (BF 697 C873 2004).
This book describes principles of personal and organizational leadership, that when lived, inspire deep commitment and magnificent levels of service and satisfaction. This title is also available in audio book as AC0002.

This book provides concepts, evidence, and practical advice that will guide a revolution in the theory and practice of managing. Twelve vital concepts are presented that will lead to employee engagement in a job.

**50 digital team building games: fast, fun meeting openers, group activities, and adventures using social media, smart phones, GPS, tablets, and more.** John Chen, 2012. (HM 133 C518 2012 RHB).
This book shows managers, facilitators, and speakers how to use technology to increase loyalty and productivity among staff members. It offers fun, energizing meeting openers, team activities, and group adventures for business teams, using Twitter, GPS, Facebook, smartphones, and other technology. The games can be played in-person or virtually, and range from 5-minute ice-breakers to a four-hour GPS-based adventure. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

**101 tough conversations to have with employees: a manager’s guide to addressing performance, conduct, and discipline challenges.** Paul Falcone, 2009. (HF 5549.5 E42 F182 2009 RHB).
This book provides sample dialogues a manager can use to facilitate clear, direct interactions with employees about topics that can be very awkward. Topics include uncomfortable workplace situations; poor work habits and job performance concerns; inappropriate workplace behavior and conduct; and corporate actions like layoffs or firing.

Public service requires that its workforce have technical, ethical, and leadership abilities. This book describes what it means to be a professional public servant. It includes examples, case studies, and profiles.
This book provides a practical guide on how to change when you also need to lead. Defying standard leadership development guidance, which encourages deep self-reflection into strengths and weaknesses, this book shows that the most effective way to change is through action, not analysis, and by learning from experience, not introspection. In short, it will teach you to change from the outside in by first acting like a leader and then thinking like one.

In this book, the author brings together his vast experience and many of the themes cultivated in his other books and delivers a cohesive and comprehensive exploration of the unique advantage organizational health provides.

Agile estimating and planning. Mike Cohn, 2006. (QA 76.76 D47 C678 2006).
This book helps readers estimate and plan projects that continually change. It shows how to get the job done, with real-world examples and case studies. Highlights include explaining what agile planning is, how to estimate and when to re-estimate, how to prioritize features, how to split large features into smaller ones, how to plan iterations, and how to estimate projects that have multiple teams.

Appreciative inquiry (AI) offers training professionals a powerful, life-centric approach to leading and facilitating change. It taps into the need for positive and engaging ways to advance communication, relationships, and results within organizations. This book is a practical resource, providing an overview of AI’s positive psychology and strength-based change methods.

Ask for it: how women can use the power of negotiation to get what they really want. Linda Babcock, 2008. (HD 6054 B333 2008 RHB).
Whether it’s a raise, that overdue promotion, or an exciting new assignment, this four-phase program, backed by years of research and practical success, will show women how to recognize how much more they really deserve. It will help them to maximize their bargaining power, develop the best strategy for their situation, and manage the reactions and emotions that may arise.
**ASTD leadership handbook.** 2010. (HD 57.7 A883 2010). This book is a compilation of insights, ideas, and tools that will enable individuals, teams, and organizations to develop their leadership capabilities. Topic areas covered in the book are leadership competencies, leadership development, attributes of successful leaders, contemporary leadership challenges, and broadening the leadership discussion.

**The back of the napkin: solving problems and selling ideas with pictures.** Dan Roam, 2009. (HD 30.29 R628b 2009). Learn to enhance your analytical skills by building up your intrinsic creative abilities. This is a primer for business leaders on how to develop ideas and enable faster results using to-the-point visual methods.

**Becoming a conflict competent leader: how you and your organization can manage conflict effectively.** Craig E. Runde, 2007. (HD 57.7 R941b 2007). This book combines research, conceptual models, practitioner experience, and stories that highlight core conflict competencies. Leaders will learn conflict dynamics, self-awareness, self-control, how to prevent destructive responses and foster constructive responses to conflict, and how to build conflict competent organizations. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

**Being the boss: the 3 imperatives for becoming a great leader.** Linda A. Hill, 2011. (HF 5549.12 H646 2011). This book explains why many managers become stuck on their way to becoming great bosses. The book explains how to become a great boss, what great bosses actually do, and where one stands compared to where one should be. The three imperatives the book describes are manage yourself, manage your network, and manage your team.

**Best practices for training early childhood professionals.** Sharon Bergen, 2009. (560 B495 2009 ECI). This book provides information in order to build a sound framework for organizing, planning, and setting goals for trainings of early childhood staff. Readers will understand how adults learn and effective ways to train staff members who differ in age and experience. Methods, activities, and exercises are included along with suggestions for evaluating the effectiveness of the training.
The authors critically review forty well-known management tools and practices, from mission statements, balanced scorecards, and rolling forecasts, to key performance indicators, Six Sigma, and performance appraisals. They offer guidance on selecting and implementing the maximum value from each tool based on the characteristics of individual organizations. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book provides the structure and games to build and manage powerful teams. It is filled with dozens of physical and verbal activities. It leads step-by-step through the process of teaching team members how to identify their values, leverage their strengths, and reach their goals while having fun.

This book brings unique insights to the dynamics and process of transformational change, understanding success and failure, defining and describing the levers and conditions of change, and the patterns and paths of organizational change. It shows that a whole new way of managing change is possible, using empirical benchmarking, predictive approaches that highlight the specific actions needed at any point of a change program, and visualization.

This book discusses the challenges bosses face today, including how to hire the best people, how to let people go legally, how to change an employee’s problem behavior, and how to keep people motivated. Each chapter has a short description of the issue, a set of action steps, a section called stay out of jail, real life examples, and where to go to get more information.

Bridging the soft skills gap: how to teach the missing basics to today’s young talent. Bruce Tulgan, 2015. (HF 5381 T917 2015 RHB).
This book explains how to teach new, young employees the basics of soft skills such as self-evaluation, personal responsibility, positive attitude, good work habits, people skills, proactive learning, problem solving, decision making, respect for context, good citizenship, service, and teamwork.
NEW! Bringing out the best in people: how to apply the astonishing power of positive reinforcement. Aubrey C. Daniels, 2016. (HF 5549.5 M63 D186b 2016 RHB).
This book teaches how to create effective recognition and rewards systems that are positively reinforcing to employees. It explains how to stimulate innovation and creativity. It demonstrates how to engage employees in ways that lead to improved performance and a stronger culture and how to motivate and empower the workforce.

This guide shows managers and human resources staff how to develop a working succession plan and train personnel for a seamless transition. The practice of hiring from within saves time, money, and knowledge.

A carrot a day: a daily dose of recognition for your employees. 2004. (HF 5549.5 I5 G682d 2004 RHB).
This toolkit includes a book with daily notes about how and why to recognize employees. It also includes sample thank you cards.

A carrot a day recognition training: participant workbook. 2006. (HF 5549.5 I5 G682w 2006 RHB).
This is the workbook used in recognition training using the Carrot A Day approach. The training teaches that memorable, high-impact recognition can happen without much time and effort and still bring great results. It explains why recognition is so important, how to recognize more effectively, and how to create a Carrot Culture in any organization.

This book operates from the principle that what motivates most working people is recognition, and not necessarily money. It suggests creative ways to reward many kinds of employees in many different situations. This title is also available in audio book as CA0036.

Carrots and sticks don’t work: build a culture of employee engagement with the principles of RESPECT. Paul L. Marciano, 2010. (HF 5549.5 M63 M323 2010).
This book discusses the importance of employee engagement and personal responsibility in the workplace and presents a model, RESPECT, in order to build more employee engagement. The model includes building respect for the organization, the supervisor, team members, the work, and individuals. RESPECT stands for recognition, empowerment, supportive feedback, partnering, expectations, consideration, and trust.

Change your questions, change your life: 12 powerful tools for leadership, coaching, and life. Marilee G. Adams, 2015. (BF 637 C4 A215c 2015). This book shows how the kinds of questions we ask shape our thinking and can be the root cause of many personal and organizational problems. The author shows how to reframe questions to achieve a positive and practical result. Two powerful tools show how question thinking can dramatically improve coaching and leadership.

Co-active coaching: new skills for coaching people toward success in work and life. Laura Whitworth, 2007. (BF 637 S4 C652 2007). This book teaches practical skills for persons who want to learn how to encourage and motivate team members in work and life. It includes what the co-active coaching model and relationship means; how to accomplish it through listening, intuition, curiosity, and self-management. Principles and practices to achieve client fulfillment and balance are given. A coach’s toolkit is provided. The CD-ROM includes audio files introducing and demonstrating the co-active coaching model along with sample dialogues, as well as forms and exercises from the coach’s toolkit.

Coach-approach leader. Steve Gladis, 2012. (HM 141 G542c 2012). This book explains that the best leaders ask questions more than they give answers. Using a matrix to ask questions helps leaders encourage their people to stop, think, and reflect. Listening and responding to people create the most productive teams. A case study is included to demonstrate the model in practice.

Coaching basics. Lisa Haneberg, 2016. (HF 5549.12 H237c 2016 RHB). This book presents a precise coaching framework along with insights from forty experienced coaches. It describes what it takes to build influencing skills and offers ways to leverage technology.

Coaching families and colleagues in early childhood. Barbara E. Hanft, 2004. (LB 1775.6 H238c 2004 ECI). This book contains examples of the coaching process. It describes how coaching can be used to promote evidence-based practice. This model provides theory, research, and a nuts and bolts approach to support families that utilizes everyone’s expertise, including families.
This book shows managers how to develop emotional intelligence in their employees and in themselves. It is filled with case examples and guidelines to help managers develop superior coaching skills.

This book discusses a rigorous approach to help managers separate good collaboration opportunities from bad ones. Examples from well-known organizations are given to illustrate the points made by the author. Proven techniques managers can use to achieve innovation and unity are described.

This concise guide identifies the common challenges that arise when people work together as a group and provides key guidance on breaking through the barriers to peak performance.

Common purpose: how great leaders get organizations to achieve the extraordinary. Joel Kurtzman, 2010. (HD 57.7 K96 2010).
This book tackles the central question of leadership. What is common purpose? It is what happens when a leader brings a group of diverse interests together. It happens when an organization’s values, tools, objectives, and hopes are united to reach a common goal. The book features personal interviews with leaders and demonstrates the principles of leadership in order to achieve common purpose.

Decisions shape a person’s destiny. Little, everyday decisions will take one either to the life one desires or to disaster. This book is a distillation of the fundamental principles that have guided the most phenomenal achievements in business, relationships, and more. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

In this book the authors argue that the key reason women are lagging behind in the corporate world is lack of confidence. Combining research in genetics, gender, behavior, and cognition with examples from their own lives and those of other successful women in politics, media, and business, they offer advice to women on closing the gap and achieving the careers they want.
Conflict 101: a manager’s guide to resolving problems so everyone can get back to work. Susan H. Shearhouse, 2011. (HD 42 S539 2011).
This book helps managers navigate relationships, build compromises and collaborations, and channel the energy of disagreements into positive results. It helps managers build trust among coworkers, harness negative emotions, encourage apologies, and use a solution-seeking approach to resolving employee differences. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book helps employees in organizations learn how to continuously learn and grow, especially by using the skills of other employees to teach and learn from each other. Step-by-step guidance, practical advice, stories, and reproducible forms and tools are included in the book.

Leadership is above all a relationship, with credibility as the cornerstone. Leaders must say what they mean and mean what they say. This book features case studies from around the world, data and research, and in a streamlined format. It reveals the six key disciplines that strengthen a leader’s capacity for developing and sustaining credibility.

This book teaches how to permanently resolve failed promises and missed deadlines; transform broken rules and bad behaviors into productive accountability; and strengthen relationships while solving problems. This title is also available in audio book as AC0010.

This book offers guidance on how to become a leader in developing cultural competence in your organization. It provides a conceptual foundation and successful examples for developing cultural competence. Terms such as cultural competency are defined. Practical standards and performance measures, coaching and mentoring guides, checklists, and exercises are provided.

With a focus on a broad spectrum of topics, race, ethnicity, gender, disability, and sexual orientation at the federal, tribal, state, and local levels, this book equips readers to better understand the complex, real-world challenges public administrators confront in serving an increasingly diverse society.
In order to have excellent customer service, the organization needs excellent managers. This book discusses how to manage oneself and other people. It helps one understand his or her management style, develop leadership qualities, and plan and organize for results. It advocates excellent communication throughout the organization.

Author Malcolm Gladwell challenges how we think about obstacles and disadvantages. He offers a new interpretation of what it means to be discriminated against, to cope with a disability, to lose a parent, to attend a mediocre school, or to suffer from any number of other apparent setbacks. This title is also available as a book on compact disc, call number CA0042.

This guide shows how to identify difficult behaviors and deal successfully with each of them. It describes how difficult people think, what they fear, and why they act as they do. It shows how to use advanced listening techniques and how to cultivate take-charge skills that turn conflict into cooperation. It also includes a chapter on communication in a digital age.

DEC recommended practices: enhancing services for young children with disabilities and their families. 2015. (LC 4019.3 D291 2015 ECI).
This resource provides guidance to families and professionals about the most effective ways to improve learning outcomes and promote development of young children with disabilities. A chapter of the book is devoted to an examination of the DEC recommended practices of leadership for ECI administrators. It discusses key aspects of good leadership including visionary management, collaboration and advocacy, and taking care of oneself.

This book covers how to make decisions and get results. It explains how to score an organization’s decision abilities and to focus on the decisions that matter most. It describes how to make individual decisions work, to build an organization that can decide and deliver, and to embed decision capabilities.
This book presents an evidence-based best practice approach to the design, development, and operation of formal mentoring programs within organizations. It includes practical tools and resources that organizations can use such as training exercises, sample employee development plans, and mentoring contracts. Case studies illustrate various principles.

This book offers a hands-on resource for leaders, managers, team members, and everyone within an organization who wants to sharpen their skills and learn to respond to conflict with confidence. It is filled with tips, checklists, exercises, and illustrative stories that offer insight into the nature of conflict and show how to handle conflict successfully. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book provides a framework and a systematic approach to help early childhood professionals become capable, competent, and effective leaders. It presents eight core leadership values: human potential, knowledge, social justice, competence, fun and enjoyment, personal renewal, perseverance, and courage. The author shares personal stories in order to inspire and challenge readers.

This book defines four roles that cause drama in the office: the complainer, the cynic, the controller, and the caretaker. The authors explain how to initiate difficult conversations, defuse dramatic moments, reclaim time wasted in overly dramatic meetings, take control of the work life, and create a fun work environment.

The secret to performance and satisfaction at work, school, or home, is the need to direct our own lives, to learn and create new things, and to improve ourselves and the world. Techniques are outlined to motivate others by using the three elements of true motivation: autonomy, mastery, and purpose.
This book helps early childhood practitioners support other professionals and families as they enhance existing knowledge, develop new skills, and promote healthy development of young children. This hands-on guide shows professionals how to conduct skillful coaching in a home, school, or community setting.

**Effective succession planning: ensuring leadership continuity and building talent from within.** William J. Rothwell, 2010. (HD 57.7 R848e 2010).
This book explains how to identify competencies and clarify values for both planning and managing a succession program. It tells how to plan for and quickly fill crucial vacancies at all levels. It discusses how to develop and retain top talent, and build and preserve the organization’s intellectual capital. It describes how to assess current needs and future resources for seamless succession planning and includes how to use online tools. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

Based on brain and behavioral research, this book shows the factors at work when people of high IQ flounder and those of modest IQ do well. Characteristics such as self-awareness, self-discipline, and empathy go into emotional intelligence and are necessary to succeed in work and life. This title is also available on DVD (DD0376).

This book helps you foster employee engagement, a concept that furthers an organization’s interests through ensuring that employees remain involved in, committed to, and fulfilled by their work. It covers practical steps to boost employee engagement with your company or team; how to engage different generations of employees; the keys to reduce voluntary employee turnover; practical tools to help retain and engage your employees; processes that will boost employee retention and productivity; hiring the best fits from the start; and much more. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

**NEW! Employee experience.** Tracy Maylett, 2017. (HF 5549.5 M469e 2017 RHB).
This book reveals how to attract and retain top talent and how to build a deeply engaged workforce, the foundation of organizational success. It gives real-world examples of successful companies and their strategies for maintaining happy employees and customers.
**Enchantment: the art of changing hearts, minds, and actions.** Guy Kawasaki, 2011. (HD 30.3 K22e 2011).

Enchantment is the process of delighting people with a product, service, organization, or idea. This book discusses how enchantment can be used to influence people, sell ideas, overcome resistance, and change the world.

**Enemy of engagement: put an end to workplace frustration and get the most from your employees.** Mark Royal, 2012. (HF 5549.5 M63 R888 2012).

This book explains why highly engaged employees become frustrated and lose their motivation. It describes how lack of training, inefficient workflows, poor communication, and inadequate performance feedback lead to high degrees of employee frustration. It also offers practical advice for fixing the problems.


Government employees face enormous challenges today, including being stigmatized as underworked and overpaid. At the same time, they’re being asked to solve some of our toughest issues: unemployment, security, poverty, and education. This book gives managers the tools they need to leverage the talents of government’s most important resource: its people. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.


This book provides a framework and essential steps for designing and conducting evaluations. The utilization-focused evaluation process is a complex adaptive system, incorporating understandings about systems thinking and complexity concepts.

**Ethical intelligence: five principles for untangling your toughest problems at work and beyond.** Bruce D. Weinstein, 2011. (HF 5387 W424e 2011 RHB).

This book explains the concept of ethical intelligence which is knowing the right thing to do and having the courage to do it. It describes how to do the ethical thing at work and in your personal life.


This book discusses ethical principles in business and personal ethical development. It includes shareholder theory and stakeholder theory; ethical selling, marketing, and advertising; technology, testing, and workplace privacy; discrimination; and ethical lending and the great recession. Two global issues are covered: the environment and sweatshops. It concludes with a chapter on critical thinking in ethics.
This book was created out of the question, what leads individuals in complex public organizations to behave in an ethical manner and not the opposite? The result is about creating organizations of integrity. The book focuses on the role of the public manager in achieving and maintaining ethical organizations.

This book is a guide to the ethical responsibilities and challenges of public service. The book identifies ways to link ethics and management, illustrating the leadership role of public administrators and their interactions with political leaders, the public, their organization, and their profession in order to strengthen the ethical climate in a public organization.

This book provides hundreds of tips and tools that help executives maximize their career potential, while maintaining their health, staying in touch with their values, and avoiding costly tradeoffs in their personal lives. This book helps one find what is most important to each person, whether their schedule is aligned with their priorities, and how to find satisfaction in their career.

The authors of this book collected 360-degree feedback assessments from some of the most effective leaders in business and identified those who were excellent coaches. Then they combined the research with findings in psychology, adult development, and systems theory to map out the real science behind effective coaching. The result is a practical, evidence-based coaching system that can be applied in many situations.

Leadership is a skill that can be consciously learned and developed by anyone. This book identifies the competencies necessary for effective leadership by analyzing the responses of tens of thousands of workforce members as they describe what makes a great leader. This title is also available in audio book as AC0024.

This book helps people determine how irrational fears and faulty beliefs get in the way of a happy life. It helps readers learn to create healthier beliefs to guide them in the future. Readers are asked to reflect on their most troublesome behavior. A seven-step model for
understanding how they may have developed these undesirable behaviors and what keeps them in place is provided. The goal is to respond in an optimistic way to others and not simply react due to fear or anger.

**The feedback imperative: how to give everyday feedback to speed up your team’s success.** Anna Carroll, 2014. (HF 5549.5 C319f 2014).
This book reveals the hidden reasons why giving feedback to employees can be so difficult and yet so urgently needed in today’s workplace. It provides the definitive steps for overcoming feedback avoidance and taking great leaps forward with employee engagement, retention, and performance.

This book covers all the fundamentals of supervision, with advice on topics including hiring and firing, leadership, motivation, and managing time and stress. It also includes how to build trust and confidence, be an active listener, manage a diverse group of individuals, conduct performance appraisals, and handle other challenges. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

**NEW! The first two rules of leadership: don't be stupid, don't be a jerk.** David Cottrell, 2016. (HD 57.7 C851f 2016).
This book simplifies the complexity of leading people and delivers a plan leaders can use to provide greater results and job satisfaction. The advice in this book works and shows how to make smarter leadership decisions.

**The five most important questions you will ever ask about your organization.**
The five questions are: What is our mission? Who is our customer? What does the customer value? What are our results? and What is our plan? There is also a chapter on transformational leadership and another on the self-assessment process. This book summarizes the sage advice of Peter Drucker.

These are the five questions that will change your life: Who confronts me? What am I bringing? What runs me? What calls me? What will unleash me?

**The four factors of effective leadership.** David J. Rendall, 2006. (HD 31 R397f 2006).
This book combines the wisdom of ancient philosophers, successful executives, and leadership gurus into a clear road map for leadership success. Using stories of famous leaders and infamous failures, the author illustrates the importance of the four factors: influence, integrity, inspiration, and improvement.
From bud to boss: secrets to a successful transition to remarkable leadership. Kevin Eikenberry, 2011. (HD 57.7 E34 2011 RHB).
This book helps new leaders deal with the change and uncertainty that comes with a new job, requiring new skills, especially for workers who have been promoted from peer to leader. The book pulls from the best leadership and management thinking, and puts the focus on the difficulties that new leaders experience, including practical information for new managers who must supervise friends and former peers.

This book shows managers how to apply the principles of psychology to the complex and baffling people problems that occur in the workplace. It teaches how to recognize and deal with shrinkers and clingers, emoters and reactors, preeners and predators, oddballs and spoilers, and detailers and vigilantes.

This book will help readers practice strategies to reduce stress and avoid burnout and create an action plan for achieving greater job fulfillment.

This book provides an introduction to the highly specialized, schedule-intensive discipline of project management. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book includes more than 80 games to help you break down barriers, communicate better, and generate new ideas, insights, and strategies. The authors have identified tools and techniques from some of the world’s most innovative professionals, whose teams collaborate and make great things happen.

This book explains why sometimes we get stuck in our jobs or in our relationships. It describes what impasse means; how to determine your own vision based on your deepest interests; and how to move from impasse to action. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

In today’s world, success is increasingly dependent on how we interact with others. This book illuminates what effective networking, collaboration, influence, negotiation, and
leadership skills have in common. The author proposes that there are three kinds of people: takers, matchers, and givers. He shows what successful people have in common.

**Go put your strengths to work: 6 powerful steps to achieve outstanding performance.** Marcus Buckingham, 2007. (HF 5549.5 M63 B923g 2007).
This book teaches you how to discover your true strengths and gives simple steps to take each week to push the time at work toward those activities that strengthen you and move you away from weaknesses.

**Good boss, bad boss: how to be the best and learn from the worst.** Robert I Sutton, 2010. (HF 5549.12 S967 2010 RHB).
This book answers two basic questions. Would your employees, if given the choice, ever want to work for you again? And also, are you in tune with what it feels like to work for you? In the process, it gives great advice about how to be successful as a manager and leader. This title is also available as a book on compact disc, call number AC0032.

**Good to great and the social sectors.** James C. Collins, 2005. (HD 57.7 C712s 2005).
This book was written by the same author to accompany the original book, *Good to Great*. It applies that model to the nonprofit sector and discusses how to achieve greatness in spite of difficult circumstances. This title is also available in audio book as AC0023.

**Good to great: why some companies make the leap and others don’t.** James C. Collins, 2001 (HD 57.7 C712g 2001).
This book discusses the results of research into how companies change from average to outstanding. The findings include what type of leadership is required to achieve greatness; how to transcend the curse of competence; and how to achieve a culture of discipline.

**Great answers to tough questions at work.** Michael Dodd, 2016. (HF 5718 D639 2016 RHB).
This book outlines simple but successful techniques for dealing with the kind of nightmare questions which all ambitious people in the workplace have to face along their journey, whatever stage of their career. It contains critical communication skills for executives, managers, leaders and those aspiring to fill these roles. It covers a wide range of workplace scenarios such as job interviews, performance reviews, negotiations, customer relations, parliamentary inquiries and cross-examination. It discusses how to see the issues underlying tough questions in a different, more positive, solution-oriented way.

This book studies companies that rose to greatness in environments characterized by changes that leaders could not predict or control and compared the companies that thrived with those that did not. The authors discovered that risk was not the key. Instead companies thrived that showed discipline combined with creativity. This title is also available as a book on compact disc, call number AC0035.
NEW! A great place to work: creating a healthy organizational climate. Paula J. Bloom, 2016. (LB 1775.6 B665g 2016 ECI).
This book helps directors of early childhood programs define more precisely how ten dimensions of a center shape the quality of work life for staff. It helps directors evaluate their programs in terms of collegiality, opportunities for professional growth, supervisor support, clarity, reward system, decision making, goal consensus, task orientation, physical setting, and innovation.

This book offers straightforward and effective steps for creating a community of work in which people are fulfilled, productive, and achieve superior results. It is a how-to manual for choosing and nurturing great employees.

This handbook provides a framework based on five principles for working collaboratively across boundaries of time, space, and culture. It offers practical suggestions and tools for virtual teams who need to assess their current level of effectiveness and develop strategies for improvement.

The hands-off manager: how to mentor people and allow them to be successful. Steve Chandler, 2007. (HF 5385 C456h 2007).
This book teaches managers how to coach and mentor employees rather than hover over their shoulders and goad them into action. This title is also available as a book on compact disc, call number CA0025.

This book describes the experience of Sam Maslow, a fictitious business consultant who thinks he can fix any business. He is asked to repair a manufacturing company facing foreclosure. He discovers that the way we work needs to be changed, business priorities are out of order, and now is the time to push for vast, decisive changes in our lives. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book helps employers decide whether to hire an employee; how to avoid legal pitfalls; set the pay rate; and consider what benefits to offer. It then discusses screening applicants and making a job offer; preparing for an employee’s first day; maintaining employee files; dealing with health and safety concerns; and more.
The purpose of this book is to teach readers how to empathize with each employee and create a better work environment. When work days are mundane, readers can create a sense of connection with their employees. During stressful times, readers learn to display empathy to calm and reassure each employee, so that they can think clearly and find solutions to their problems.

NEW! How to be a great boss. Gino Wickman, 2016. (HD 38.2 W637 2016 RHB).
Often, the difference between a group of indifferent employees and a fully engaged team comes down to one simple thing: a great boss. This book presents a straightforward, practical approach to help bosses at all levels of an organization get the most from their people.

This book helps leaders who are trying to improve their leadership skills. It concentrates on building strengths, rather than fixing small weaknesses. The book has three parts: what leaders can learn from their strengths; how exceptional strengths are developed; and special considerations.

Many techniques for leading in the virtual workplace are similar to traditional leadership methods. However, the ways in which leadership skills are applied are changing as more people work remotely. This book gives succinct advice for how to lead a virtual team successfully.

How to manage in a flat world: get connected to your team wherever they are. Susan Bloch, 2007. (HD 66 B651 2007 RHB).
This book presents ten strategies to become a high-performing manager. The key is to communicate well and collaborate closely with the team, even if the team is spread out geographically. The book helps managers make the best use of technology; establish an acceptable work-life balance; decide when travel is necessary; lead and motivate the team; create a culture of trust; and adapt to inevitable change.

I quit but forgot to tell you: attacking the spreading virus of disengagement. Terri Kabachnick, 2006. (HF 5549.5 R58 K11i 2006).
This book explains how to notice signs of employee disengagement or burnout and then offers advice about how to get the employee back on track.
This book presents the concepts, tools, and diagnostics needed to master the seven essential skills for translating corporate vision into practice. These skills are creation, portfolio management, project roles, methodology, culture, reporting, and organization.

This book looks at government processes as being built around six major systems: organizational, technical, structural, decision-making, people, and rewards systems. This book helps government managers and supervisors build dynamic programs to provide better performance, efficiency, transparency, and achieve results.

This book explains the psychology of why people say yes and how to apply these understandings. Six universal principles are presented in order to become a skilled persuader, as well as to defend oneself against persuasion.

This book explains how you can have more influence with the people in your life. It explains how to change the way you change minds; how to make the undesirable desirable; how to surpass your limits; how to harness peer pressure; how to find strength in numbers; how to design rewards and demand accountability; and how to change the environment. This title is also available in audio book, call number CA0030.

The focus of this book is on helping people think about ways to improve how they use Lean Six Sigma to drive business results. The book begins with the big four questions that shape deployment of Lean Six Sigma. Information is included on bolstering leadership support, dealing with culture, measuring progress, assessing results, applying Lean Six Sigma to healthcare and more is included.

This book shows how to establish a clear vision and direction; use the power of emotions; create stretch goals for a team; foster innovation and risk taking; encourage teamwork and collaboration; and champion change. Strategies and concepts used by great leaders to motivate their teams are presented.
This book explains how to truly listen to others and in the end you will be able to reach them with what you want and need. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book is a guide to help organizations adopt knowledge retention strategies, techniques, and processes. It discusses knowledge retention issues, concepts, methods, techniques, and strategies. Two case studies are included.

Launching a leadership revolution: mastering the five levels of influence.
This book describes the five levels of influence which are: learn, a leader must be able to learn from anyone; perform, persevere through failure to find success; lead, extend your abilities by expanding your team; develop leaders, learn to trust your people; and develop leaders who develop leaders, create a legacy.

This booklet is a quick summary of basic leadership principles. It provides a collection of ideas and proven strategies guaranteed to help the reader become a leader that employees will want to follow.

Storytelling has come of age in the business world. Today, many of the most successful companies use storytelling as a leadership tool. At Nike, all senior executives are designated corporate storytellers. 3M banned bullet points years ago and replaced them with a process of writing strategic narratives. Procter & Gamble hired Hollywood directors to teach its executives storytelling techniques. Some forward-thinking business schools have even added storytelling courses to their management curriculum. The reason for this is simple: stories have the ability to engage an audience the way logic and bullet points alone never could.
**Lead with purpose: giving your organization a reason to believe in itself.** John Baldoni, 2012. (HD 57.7 B178 2012).
This book shows how to provide renewed focus and improved direction for an organization. In order to have committed employees willing to go the extra mile and work together towards a goal, they must know what their goal is. This book features practical steps a leader can take to instill a sense of purpose throughout the organization. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

**Leaders at all levels: deepening your talent pool to solve the succession crisis.** Ram Charan, 2008. (HD 57.7 C469 2008).
This book presents the apprenticeship model to develop excellent leaders. Leadership development becomes an activity for current leaders. The current leadership team provides opportunities for people with the talent for leadership to develop their skills by giving them challenges and mentoring them in the process. The book is filled with advice and real world examples in order to develop great leaders.

**Leaders don’t command: inspire growth, ingenuity, and collaboration.** Jorge Cuervo, 2015. (HD 57.7 C965 2015).
This book, translated from Spanish, proposes that it is not enough to get a team to work, you need them to invest their hearts and minds. It draws from the author’s experience as an executive, trainer, and coach. The book helps each of us bring out the best of ourselves in our leadership, management, and supervisory roles.

This guide explains how to tell the right story at the right time in order to create organizational change. This book shows how storytelling is a way to handle challenges of leadership: sparking action, getting people to work together, and leading people into the future.

The call for a change of culture is commonplace in corporate and governmental settings. What this means and how to go about it have proven to be elusive challenges. This work brings insights from the field of anthropology to illuminate these questions and proposes a fresh approach to working with them. The author identifies a range of practical and strategic options for those leaders, managers and consultants looking to promote cultural change.
Through a story about a man facing challenges on the job and in his family, the authors expose the fascinating ways that we can blind ourselves to our true motivations and unwittingly sabotage the effectiveness of our own efforts to achieve success and increase happiness. The book also includes a section describing how readers have used the book to make good hiring decisions, for team building, for conflict resolution, for organizational accountability, and for personal growth and development.

In clear, simple terms this classic book teaches managers the art of situational leadership, a simple system that refutes the conventional management mandate of treating all employees equally. Blanchard explains why tailoring management styles to individual employees is so important; why knowing when to delegate, support, or direct is critical; and how to identify the leadership style suited to a particular person.

The authors identify five fundamental practices of exemplary leadership: challenge the status quo; inspire a shared vision; enable others to act; model the way forward by setting an example; and tap individuals’ inner drives by linking rewards and performance. In this edition, the authors emphasize that the fundamentals of leadership are not a fad and that they are effective even in the global environment.

This book helps early childhood directors understand the subtle but important distinction between leadership as a role and leadership as a set of skills and competencies that can be supported and nurtured at all levels of the organization. The book is filled with practical suggestions and lively examples.

This book simplifies complex leadership challenges into a five step framework for leadership. It shifts participants from a problem orientation to a solutions orientation. Five questions are presented that will help management figure out solutions to complex problems in their organization.

Six key attributes are common to leaders who inspire their followers. These include farsightedness, passion, courage, wisdom, generosity, and trustworthiness. The book is
filled with examples from successful businesses and offers a framework for self-assessment to help focus on each of the six attributes. The book will help leaders build the skills needed to survive in any business environment.

This book explains how to understand and attain the attributes and skills required to be a successful leader in the digital age. This book uses real-life models of world-class leaders who have demonstrated their ability to lead their virtual workforce through the combined use of technology and personal styles.

This book provides advice on forming virtual teams, assessing their communication and technology needs, and ensuring they produce high-quality work.

**Lean in: women, work, and the will to lead.** Sheryl Sandberg, 2013. (HD 6054.3 S265 2013 RHB).
Thirty years after women became 50 percent of the college graduates in the United States, men still hold the vast majority of leadership positions in government and industry. This means that women’s voices are still not heard equally in the decisions that most affect our lives. Sheryl Sandberg examines why women’s progress in achieving leadership roles has stalled, explains the root causes, and offers compelling, commonsense solutions that can empower women to achieve their full potential.

**Learn like a leader: today’s top leaders share their learning journey.** 2010. (HD 30.4 L438 2010 RHB).
This book brings together stories of learning and provides a close look at how top leaders were able to grow their careers, overcome setbacks, and soar to the top. It uses storytelling to convey key lessons in teaching, training, and mentoring.

This book provides essential wisdom for everyone from the freelancer to the small business owner to the head of major corporations. The author offers 163 ways to excel at the people side of business.

This booklet on reflection and relationship-based organizations provides user-friendly definitions and examples of reflective supervision for both direct service staff as well as administrative/support staff, and is a comprehensive introduction to both understanding and implementing these concepts.
This book shows how to get what you want by using your head before opening your mouth; connecting with your listener; keeping their interest; saying it right through speech and body language; and anticipating and overcoming the negatives.

This book explains five laws of love-based leadership: loss creates leaders; fear fails; love makes money; vulnerability is power; and giving is getting. The book proposes that the more people give and lead out of love, the more successful they will be in all aspects of their life.

This book is a road map for bridging the logistical, cultural, and communication gaps that can prevent virtual teams from reaching their full potential. It is filled with self-study exercises, activities, and valuable advice from virtual team managers and members. It explains the four most critical elements to team success: trust and accountability, communication, conflict management, and achieving deliverables.

This book offers dozens of techniques to meet the challenges and stressful situations government supervisors face on a daily basis. It helps managers overcome bureaucracy and elicit superior performance from their employees by offering tips to give clear guidance, holding people accountable, rewarding top performers, and dealing with difficult issues in a fair, direct, and timely manner.

This book gives advice on how to provide world-class customer service, including how to find people who are service-oriented, how to know your customers, how to train and coach, and how to establish systems that foster good customer service.

Business is heading towards a mobile workforce. This book gives managers key essentials for coping with this new reality-empowering them to create, maintain, support, and reward a passionate and productive mobile workforce.
This book focuses on why some organizations are better able to sustain high performance in the face of unanticipated change. High reliability organizations (HROs), including commercial aviation, emergency rooms, aircraft carrier flight operations, and firefighting units, are looked to as models of exceptional organizational preparedness. This text explains the development of unexpected events and is a guide to improving an organization for more reliable performance when things are going right or wrong.

The job of managing workplace change can be difficult. Successful organizational change takes place when employees have a purpose, a mental picture, and a part to play in change. The book provides practical, step-by-step strategies for minimizing the disruptions caused by workplace change.

This book provides guidelines to build an employee-engaged, high-performance, community-based culture and a place where people want to work. It discusses the changed nature of work, what constitutes meaningful work, and explores the self, work, and a sense of life balance and integration.

NEW! Meeting the ethical challenges of leadership: casting light or shadow. Craig E. Johnson, 2013. (HF 5387 J66m 2013).
Ethics is at the heart of leadership. All leaders must try to make informed ethical decisions and foster ethical behavior among followers. This book explores the ethical demands of leadership and the dark side of leadership. This book helps readers make moral decisions, lead in a moral manner and create an ethical culture. Case studies are included.

This book explores the critical process of mentoring and presents practical tools for facilitating the experience from beginning to end. Mentoring is considered a learning journey in which the mentor and protégé serve as companions along the way. There are worksheets and exercises to help readers assess their readiness to become a mentor, establish the relationship, set appropriate goals, monitor progress and achievement, avoid common pitfalls, and bring the relationship to a natural conclusion.

This book shows how success in school, work, sports, the arts, and almost every area of human endeavor can be dramatically influenced by how we think about our talents and abilities. People with a fixed mindset (those who believe that abilities are fixed) are less
likely to flourish than those with a growth mindset (those who believe that abilities can be developed). This edition expands the mindset concept beyond the individual, applying it to the cultures of groups and organizations.


Jessica Bacal interviews twenty-five successful women about their toughest on-the-job moments. These innovators across a variety of fields, from the arts, to finance, to tech, reveal that they’re more thoughtful, purposeful, and assertive as leaders because they learned from their mistakes, not because they never made any.

**More quick team-building activities for busy managers: 50 new exercises that get results in just 15 minutes.** Brian Cole Miller, 2007. (HM 133 M647m 2007 ECI).

This book provides team-building exercises that can be done in fifteen minutes or less. Each exercise includes a list of materials needed, the purpose of the exercise, and tips for success. It includes games for new teams, finding creative ways to work together, improving communication, keeping competition healthy within the team, and dealing with change.

**Moving diversity forward: how to go from well-meaning to well-doing.** Verna A. Myers, 2011. (HF 5549.5 M996 2011).

This book explains what some of the structural barriers are to providing true equality in the workplace for all people. She also gives practical suggestions for improving the current situation. Although aimed at law firms, the principles apply to any organization. The author uses a dance metaphor throughout the book to make her point, for example, diversity is being invited to the party; inclusion is being asked to dance.

**NEW! The new manager's survival guide: everything you need to know to succeed in the corporate world.** Steven Haines, 2016. (HF 5549 H153 2016 RHB).

This book explains how to create great working relationships and earn trust and credibility. It describes how to understand essential team structures and operating paradigms, establish a game plan for financial planning, and leverage processes to improve efficiency.


This book presents a concise, easily read story that reveals three very practical secrets: one minute goals, one minute praisings, and one minute re-directs. The story is based on studies in the behavioral sciences and medicine that support why these simple methods work so well with so many people.
Whether you lead a small team or an entire organization, you’ll discover the nine keys to raising productivity, boosting morale, and increasing employee engagement. This book combines proven engagement drivers and principles of human motivation into a simple system of execution that will show immediate results.

Some of the world’s top leaders in business, politics, education, and philanthropy give personal insight into how he or she approached pivotal, career-defining moments.

Not everyone gets a trophy: how to manage generation Y. Bruce Tulgan, 2009. (HF 5549 T917n 2009).
This book provides advice for methods to encourage productivity and retention among workforce employees born between 1978 and 1990. The book provides best practices to give these employees the context they lack, teach them how to manage themselves and how to be managed, and to turn the very best into new leaders. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

Alison Levine applies the leadership principles that work in the world of extreme adventures to today’s business environments. She offers contrarian advice inspired by her own experiences as well as the experiences of military officers, business leaders, and sports heroes.

When a person goes to the boss with a problem and the boss agrees to do something about it, the monkey is off his back and onto the boss’s back. How can managers avoid these leaping monkeys? In this classic book, three famous experts explain how managers can meet their own priorities, give back other people’s monkeys, and let them solve their own problems.

The author gives readers an invaluable course in outstanding achievement. He draws on a wealth of examples to reveal a single controlling insight that lies at the heart of great managing, great leading, and career success.
Open leadership: how social technology can transform the way you lead. Charlene Li, 2010. (HD 57.7 L693o 2010).
This book discusses the opportunities that are available to organizations that use social media to manage their reputation and increase their presence among the general population. It explains how to manage the risks, how to create an open strategy, how to create guidelines, policies and procedures, and how to be a leader in this new, more open world.

The author shows that breakthrough success is guided by a particular breed of high-performing team that generates its own momentum, an engaged group of colleagues in the trenches, working passionately together to pursue a shared vision. Using a wealth of specific stories from the breakthrough teams they studied, they reveal in detail how these teams operate and how managers can transform their own teams into such high performers.

This book shows how we can develop our ethical competence, just as we develop our abilities to manage or oversee operations. This book shows readers how to develop their ethical expertise and provides opportunities to practice problem-solving to defend their decisions.

Own the room: discover your signature voice to master your leadership presence. Amy Jen Su and Muriel Maignan Wilkins, 2013. (HD 57.7 S82 2013 RHB).
According to the authors, leadership presence is the ability to consistently and clearly articulate your value proposition while influencing and connecting with others. They offer a simple framework, as well as practical advice about how you can develop your own personal presence.

This book discusses performance management issues for managers and supervisors. It explains how to navigate the performance management process; how to clarify performance expectations and set goals; and how to document performance and address issues. It covers writing an evaluation and conducting the evaluation meeting. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.
Robert Gates describes his experiences at the CIA, U.S. Dept. of Defense, and Texas A&M University. He gives his insights into how to make bureaucracy run more efficiently and how to create true organizational change.

This book shows how to use feedback to discover professional strengths, increase skills, and turn strengths into long-term advantages, rather than focusing on negative feedback.

Anyone can confront problems head-on, before they fester and spread. Practical and easy to use, the book helps you identify button-pushing situations and deploy simple phrases to regain control and resolve conflicts—no matter who you’re dealing with.

This book provides an organized and accessible format for building quality and qualifications into professional development programs for early childhood educators. It discusses how to create effective professional development opportunities. It reflects cultural and linguistic diversity and discusses how to work with parents. It shows how to create inclusive settings and learning environments. It helps administrators develop policies that will ensure quality early childhood education.

Few thinkers have had a greater impact on business than Peter Drucker, the inventor of modern management, whose legacy continues to influence leaders around the globe. This book mines his vast body of work to pinpoint 40 applicable truths for solving real-world problems. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book presents dozens of concrete tips, interesting case studies, and step-by-step strategies for policy analysts. It describes the eight steps needed to set policy; discusses how to assemble evidence; and explains the use of best practices.
This book outlines the key steps in creating a system of reflective supervision within an early childhood program to improve services, support staff, and better meet the needs of children and families. It provides answers to the critical questions that every program needs to know to launch reflective supervision.

This book for administrators explains early childhood and special education programs. It explains how to work toward a coordinated, family-centered system of early intervention services; how to ensure accurate screening and evaluation of young children; how to create and manage a budget; develop a professional development program; improve staff performance; and understand legal issues and liabilities.

This book gives the results of an analysis of employees’ work diaries and explains how inner work lives affect employee motivation. Forward momentum in meaningful work creates a positive environment where employees are their most productive. Meaningless tasks and toxic relationships drain employees and keep them from being productive. Seemingly small events can have an oversize impact on the emotional lives of employees. The book includes real-life examples and practical advice.

This edition of the bestselling bible of project management maintains the streamlined approach of the prior editions and moves the content even closer to PMI’s Project Management Body of Knowledge (PMBOK). This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

This book has a section on leading a meaningful organization. Researchers examine the organizational practices that foster a sense of meaning in the workplace. They describe those transformational leadership behaviors that contribute to meaningful work relationships and explain how leadership coaching can be used to foster the experience of meaningful work.

This book provides activities to inspire effective brainstorming. Chapters include: It all starts with a question; the power of the pen; brainstorming techniques; creativity exercises; grouping methods; and prioritization processes.
The games in this book help managers identify individual and team mood, deal with anger and emotional triggers, avert conflict, encourage communication, overcome fear, understand competition, and control the emotional climate of the team in order to achieve outstanding results.

Quick meeting openers for busy managers: more than 50 icebreakers, energizers, and other creative activities that get results. Brian Cole Miller, 2008. (550 M647q 2008 ECI).
This book provides tools, activities, and advice to create an open, energetic, and relaxed atmosphere in order to set the stage for obtaining serious results at meetings. It includes ways to perform introductions, group warm ups, generate lively dialogue, split attendees into work groups, and more. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

Quiet: the power of introverts in a world that can’t stop talking. Susan Cain, 2012. (BF 698.3 C135 2012).
This book examines characteristics of introverts, extroverts, and sensitivity. The author argues that American society loses a great deal of value because of its overvaluation of extroversion. She profiles many successful introverts. She uses these case studies as well as neuroscientific research to illustrate her argument. This title is also available as a book on compact disc, call number AC0033.

This book addresses the challenges of conducting program evaluations in real-world contexts where evaluators and their clients face budget and time constraints and where critical data may be missing. The book is organized around a seven step model that uses quantitative, qualitative, and mixed-method designs. The book includes case studies.

Recruiting, retaining, and promoting culturally different employees. Lionel Laroche, 2007. (HF 5549.5 L326r 2007).
Employees from other countries may find adapting to the North American work environment to be quite a challenge. Laroche explains how to find and keep employees from other countries at the job.

NEW! Reflective supervision and leadership in infant and early childhood programs. Mary Claire Heffron, 2010. (LC 4109.3 H461r 2010 ECI).
This book illustrates the foundations and frameworks of reflective practice and outlines ways to support reflective supervision in a wide variety of work settings. It discusses the roles of the reflective supervisor, the knowledge and
skills necessary, tips for providing group reflective supervision and vignettes outlining common supervisory dilemmas. The book provides numerous examples of the ways in which supervisors can be responsive to the diversity of experiences, beliefs, and perspectives that staff members bring to their work.

The authors have pulled together more than 25 years of research to write this book on how to have an engaged workforce and a successful business. Seven key elements are involved: recognition, exciting work, security, pay, education and career growth, comfortable working conditions, and truth (fair and honest leadership).

**Retreats that work: everything you need to know about planning and leading great offsites.** Merianne Liteman, 2006. (HD 30.4 L776r 2006).
This book explains how to plan all the details that will make a management retreat successful. It includes exercises to facilitate a strategic planning retreat, a culture change retreat, a relationship-building or teamwork retreat, and a creativity and innovation retreat. It also discusses what to do when things go wrong and how to follow through after the retreat.

This book explains secrets for making pivotal connections and creating mutually-beneficial relationships in both one’s professional and personal life. It explains how to avoid common networking mistakes; and how to increase customer loyalty and employee retention.

**The science of successful organizational change: how leaders set strategy, change behavior, and create an agile culture.** Paul Gibbons, 2015. (HD 58.8 G441s 2015).
This book links the origins of theories about change to the history of ideas. It provides advice for leading people through change, provides new ways to change behavior without coercion, explains how to handle resistance and social complexity, and describes how to lead using the scientific method, heading towards an evidence-based management of change.

**The seed: finding purpose and happiness in life and work.** Jon Gordon, 2011. (HF 5548.8 G663 2011 RHB).
This business fable helps the reader discover purpose in work and life. It takes the reader on a quest for the meaning and passion behind work.

**Seven pillars of servant leadership: practicing the wisdom of leading by serving.**
This book explains the principles of servant leadership and gives practical tips on how to implement these principles in the real world.
This book’s five-step process, which the author calls Knowledge Jam, shows how to set the direction, foster the correct tone, conduct a knowledge capture event, and integrate this knowledge into the organization. It also introduces conversation practices for participants to effectively co-create knowledge and discover context. The book contains case studies, how-to templates, and adaptations.

The six disciplines of breakthrough learning: how to turn training and development into business results, 2nd ed. Calhoun Wick, 2010. (HD 58.82 S59 2010).
Calhoun Wick shows how training departments and HR professionals can apply the principles of follow-through management within their organizations. Incorporating research on learning, along with case studies, interviews, and tools, the author explains how to design comprehensive learning experiences in leadership and management, quality, and performance improvement. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.

Six Sigma is a business management practice that focuses on the improvement of processes in order to increase business profits. This book presents the Six Sigma problem-solving process and focuses on the most commonly used Six Sigma tools and techniques.

This book covers how to write policies and procedures that employers need to make a workplace safe for technology, including email use, employee blogs, cell phones, Internet access, and much more.

This book answers the question, What is smart thinking? It discusses how to create smart habits and change behavior. It gives tips to promote quality learning by knowing one’s limits, understanding how things work, making comparisons, and applying knowledge. It also explains how to maximize memory effectiveness.

This book shows what successful organizations are doing and the five actions they take to prosper in a time when many businesses are failing. This book provides a process and skill set that makes trust a performance multiplier for leaders, teams, and organizations.
This book discusses management principles for social workers. It defines management in the context of human services. It reviews the historical origins of approaches to management. Key functions like planning, hiring, promoting a productive work environment, completing staff performance evaluations and personnel actions, organizing, controlling, leading, and other important management tasks are discussed in order to become an effective manager.

The speed of trust: the one thing that changes everything. Stephen M.R. Covey, 2006. (HF 5387 C873s 2006).
Trust is a learnable and measurable skill that makes organizations more profitable, people more promotable and relationships more energizing. Covey shows leaders how to quickly and permanently gain the trust of their clients, coworkers, partners, and constituents. This book is also available in audio book, call number CA0028.

This book argues that organizations fall into two categories: traditional spiders, which have a rigid hierarchy and top-down leadership, and revolutionary starfish, which rely on the power of peer relationships. It reveals how established companies and institutions are learning how to incorporate starfish principles to achieve success. It is also available as a book on compact disc, call number CA0037.

Why are some people and organizations more innovative, more influential, and more profitable than others? Why do some command greater loyalty? In studying the leaders who have had the greatest influence in the world, the author discovered that they all think, act, and communicate in the exact same way. It is the complete opposite of what everyone else does. People like Martin Luther King Jr., Steve Jobs, and the Wright Brothers might have little in common, but they all started with why. Drawing on a wide range of real-life stories, the author weaves together a clear vision of what it truly takes to lead and inspire.

This book identifies three keys to being a more effective leader: knowing your strengths and investing in others' strengths, getting people with the right strengths on your team, and understanding and meeting the four basic needs of those who look to you for leadership.
Different levels of skill and varying degrees of good and bad luck are the realities that shape our lives yet few of us are adept at accurately distinguishing between the two. Once we understand the extent to which skill and luck contribute to our achievements, we can learn to deal with them in making decisions.

This book is written for practitioners who must supervise staff from a wide variety of educational and cultural backgrounds. It provides guidelines and practical suggestions for staff training and development in early childhood settings.

This book describes why human beings resist change and gives suggestions for embracing positive change. It discusses how to direct the rider, motivate the elephant, and shape the path. It also explains how to keep up the momentum for positive change.

In this book, General McChrystal shows not only how the military made the transition from centralized authority to decentralized managerial authority, but also how similar shifts are possible in all organizations, from large companies to startups to charities to governments.

This book describes cases of teams that have turned around from failure to success and features common tools needed for these teams to succeed. It uses examples from both sports and business organizations. It concludes with a team turnaround workbook, including group exercises.

The author explains the two systems that drive the way we think. System 1 is fast, intuitive, and emotional; System 2 is slower, more deliberative, and more logical. He exposes the extraordinary capabilities and also the faults and biases of fast thinking, and reveals the pervasive influence of intuitive impressions on our thoughts and behavior. He reveals where we can and cannot trust our intuitions and how we can tap into the benefits of slow thinking.
This book tells the story of a recently retired executive who finds meaning in his life by assisting others to find happiness at work. He discovers three universal causes of frustration at work, no matter what the job, and the keys to overcoming them.

This concise book explains how to hire the best people for any position in an organization and then gives tips on how to retain them.

This book provides a variety of tools and techniques for developing leadership competencies and characteristics. Organized according to fifty empirically based competencies and characteristics, each feature is introduced with a clear definition and a discussion of its importance and application. Featuring dozens of activities and other resources to help enhance the skills of today's leaders, this book is a primary resource for training and human resource professionals.

This book discusses the emotional triggers that set off a reaction or a behavior in us that often works to our detriment. Reactions don't occur in a vacuum. They are the result of emotional and psychological triggers that often happen only in specific settings. Being able to recognize those triggers and understand how the environment affects our behavior is key to controlling our responses and managing others at work and in life.

This book shows how anyone who follows their internal compass can become an authentic leader. It shows how to create a personal leadership development plan based on five areas: knowing your authentic self; defining your values and leadership principles; understanding your motivations; building your support team; and staying grounded by integrating all aspects of your life.

NEW! The trusted executive: nine leadership habits that inspire results, relationships and reputation. John Blakey, 2016 (HD 57.7 B637t 2016).
This book helps leaders create a trust-building strategy for a globalized, technology-enabled, diverse, and increasingly skeptical world. Through coaching exercises and interviews with CEOs, combined with academic research, this book provides the tools to build trust through three key areas: ability, integrity, and benevolence. It explains how to develop and measure organizational trust, handle trust violations, and manage a constantly changing work environment and diverse workforce. Moving from self to
organizational transformation, chapters show leaders how to set their organizations on a path to achieving a better reputation, more sustainable operations, and creating a structure and ethos that supports trustworthy behavior on all levels.

The authors suggest ways public managers can collaborate with political appointees and the legislative branch, while still engaging with citizens to create quality customer experiences.

**The trustworthy leader: leveraging the power of trust to transform your organization.** Amy Lyman, 2012. (HD 57.7 L986 2012).
This book reveals the benefits organizations enjoy when trustworthy behavior is practiced consistently by their leaders. The author identifies six elements that reflect a leader’s trustworthiness: honor, inclusion, engaging followers, sharing information, developing others, and moving through uncertainty to pursue opportunities.

**Unusually excellent: the necessary nine skills required for the practice of great leadership.** John Hamm, 2011. (HD 57.7 H224 2011).
The business environment may change, but no management trend can displace the core laws of excellent leadership. This book brings these fundamentals together in a new and comprehensive way. It will help leaders at any level keep their focus on the bedrock principles that will make them extraordinary. Using a sports analogy, the author breaks the work of leaders into three parts: pregame: a matter of character; game day: a matter of competence; and postgame: a matter of consequence.

**The verbal judo way of leadership: empowering the thin blue line from the inside up.** George J. Thompson, 2007. (HD 30.3 T471w 2007).
This book offers strategies that supervisors can start using right now to motivate employees who have grown cynical or disenchanted. It is a guide to outstanding job communication, from how to think analytically and effectively to how to artfully criticize or praise. Although aimed at police departments, the strategies outlined in this book will also work well in other organizations.

The mere suggestion of employees working from home is enough to make many managers sweat. Faced with the prospect of managing an employee they can’t even see, many discover that their managerial style just doesn’t work anymore. As an increasing number of jobs can be executed from home, managers must learn how to adapt their leadership style to cater to remote employees. Based on years of research, this book provides any manager with the tools he or she needs to successfully work with virtual employees.
The authors researched teamwork around the world and compiled a list of why teams fail, a profile of high performing teams, and a virtual team launch kit. The second part of the book gives tips for how to lead virtual teams.

Executive consultant Richard Kilburg characterizes effective leadership as a combination of specific behaviorally based competencies and virtuous aspects of character. He demonstrates that despite all the complexities of the modern world, the foundations of executive leadership can still be found in the timeless and enduring virtues of the ancient Chinese and Greeks.

This book provides a vision of early childhood programs in the 21st century; a synopsis of systems thinking and how it pertains to early childhood programs; real life stories from other directors; examples of how to translate values into innovative practices; and additional resources to make early childhood programs a success.

We don’t make widgets: overcoming the myths that keep government from radically improving. Ken Miller, 2006. (JK 468 P75 M648w 2006 RHB).
This book describes the amazingly ineffective ways that government has tried to improve by outlining three common myths. We don’t make widgets. We don’t have customers. We’re not here to make a profit. It then explains how to lead a large-scale change initiative to better serve the public in all areas of government.

What keeps leaders up at night: recognizing and resolving your most troubling management issues. Nicole A. Lipkin, 2013. (HD 57.7 L567 2013).
No matter how many initiatives you spearhead or how hard you think about decisions, you will make the occasional management misstep. All leaders do. You can lie awake at night questioning yourself or you can read this book. As a clinical and business psychologist who works with executives around the world, Nicole Lipkin knows the stresses leaders face. She presents smart solutions to the common mistakes leaders make with their people.

What to ask the person in the mirror: critical questions for becoming a more effective leader and reaching your potential. Robert S. Kaplan, 2011. (HD 57.7 K17 2011 RHB).
This book discusses how to learn to be a great leader. It explains vision and priorities; how to manage time; how to give and get feedback; succession planning and delegation; evaluation and alignment; and the leader as role model. This title is also available through Ebsco eBooks. Contact the library at (512) 776-7559 for more information.
NEW! What you really need to lead: the power of thinking and acting like an owner. Robert Steven Kaplan, 2015. (HD 57.7 K17w 2015).
This book explains that leadership is accessible to almost anyone and it starts with an ownership mind-set. A person does not need an invitation to lead. Leadership is a dynamic way of thinking and acting that anyone can take on. Acting as a leader is a function of three key questions: 1. Do you work to figure out what you believe as if you were an owner? 2. Do you take action based on those beliefs? 3. Do you focus on adding value to others and take responsibility for the impact of your actions on others—both positive and negative?

Who killed change?: solving the mystery of leading people through change. 2009. (HD 58.8 W628 2009 RHB).
This short book cites a prevalence of failed change-based initiatives in organizations throughout the world, sharing a detective-style parable that offers insight into how resistance to change is compromising the implementation of positive agendas.

This classic book is a simple parable that reveals profound truths about change and how to deal with this insight for a lifetime. It is also available on DVD as an animated movie (DD0380).

This book helps managers handle the top ten situations in which employees do not perform the way they should, including a detailed analysis of the causes and the plans for preventing the same problems later. It also discusses outsourcing, temp workers, flex time, and telecommuting.

This book examines why people and organizations develop bad behavior. Writing from a social psychology perspective, the author creates a foundation for examining the behavior of individuals and organizations. He then examines seven factors influencing workplace behavior: clarity within the organization, rolemodeling by management; achievability of goals, tasks and responsibilities; commitment of staff; transparency of behavior; openness to discussion; and enforcement of behavioral standards.

Productivity expert Jason Womack teaches readers that working longer hours doesn’t make up for a flawed approach to productivity and performance. Workers need to clarify their habits, build mindset-based strategies, and be proactive.
Selected Management, Supervision, and Leadership – eBooks

The following eBooks have been added to our collection in the last year. These titles and many more are available electronically. You may access them on a computer or mobile device. To view FAQs, Help Sheets, User Guides, and Tutorials, go to http://support.epnet.com/ebooks/. If you have any questions, please contact the library at library@dshs.texas.gov or call (512) 776-7559 or toll-free 1-888-963-7111 x7559.

- ASTD management development handbook. 2012.
- Effective succession planning: ensuring leadership continuity and building talent from within. William J. Rothwell, 2010.
- Establishing a system of policies and procedures: setting up a successful policies and procedures system for printed, on-line, and intranet manuals. Stephen B. Page, 2002.
- Facilitating with ease: core skills for facilitators, team leaders and members, managers, consultants, and trainers. Ingrid Bens, 2012.
- HBR’s 10 must reads on managing people. 2011.
- The ideal team player: how to recognize and cultivate the three essential virtues. Patrick Lencioni, 2016.
- It takes more than casual Fridays and free coffee: building a business culture that works for everyone. Diane K. Adams, 2015.
- Leading when there’s too much change. Kristin Cullen-Lester, 2016.
- No more pointless meetings: breakthrough sessions that will revolutionize the way you work. Martin Murphy, 2013.
- The responsible administrator: an approach to ethics for the administrative role. Terry L. Cooper, 2012.
Selected Management, Supervision and Leadership - Selected Websites

- **Harvard Business Review** blog: This freely accessible blog associated with the Harvard Business Review provides ideas and advice for leaders. See [https://hbr.org/](https://hbr.org/).
- **Leadership Now**: The purpose of Leadership Now is to help build a community of leaders by developing people at all levels of society. See [http://www.leadershipnow.com/index.html](http://www.leadershipnow.com/index.html)
- **Managing People at Work** began as a newsletter but has now become a website with many extra features. Some of the articles are free but the newsletter requires a subscription. Included are management blogs and podcasts. See [http://www.managingpeopleatwork.com/](http://www.managingpeopleatwork.com/).
- **Nonprofit Organization Information**: Links to valuable nonprofit resources are available from the Funding Information Center’s website at [http://www.dhs.state.tx.us/fic/nonprofit.shtm](http://www.dhs.state.tx.us/fic/nonprofit.shtm).
- **Workforce.com** is another website with tons of information. It requires free registration but after registering, you can choose to receive e-mail alerts with current human resource/management information. Links to management blogs are available. See especially the Topics portion of the website. See [http://www.workforce.com](http://www.workforce.com)